

# Local Market Update – March 2024

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

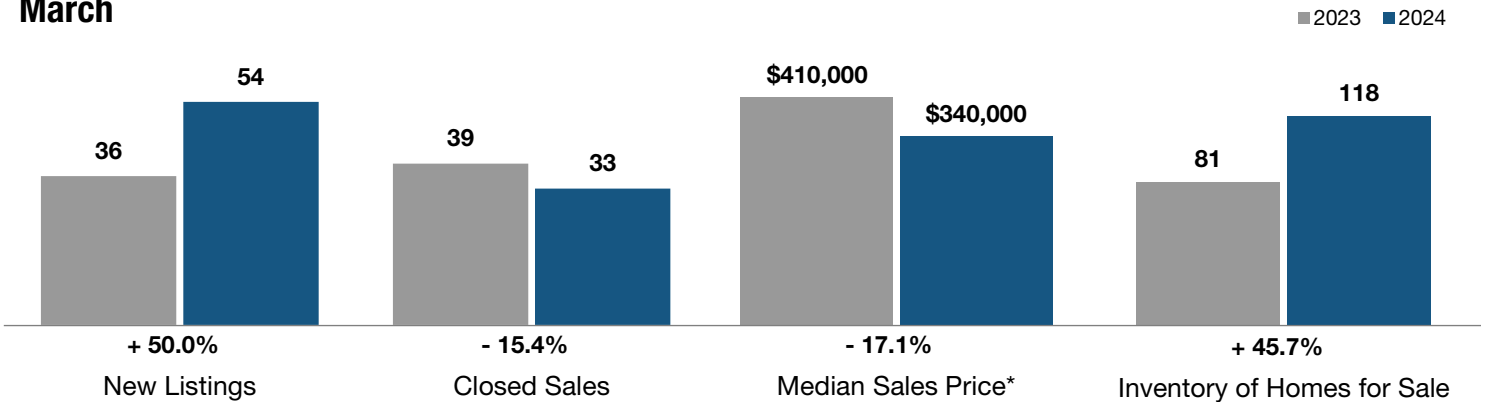


## Northern Beaufort County

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	36	54	+ 50.0%	105	148	+ 41.0%
Closed Sales	39	33	- 15.4%	85	87	+ 2.4%
Median Sales Price*	\$410,000	\$340,000	- 17.1%	\$415,000	\$405,000	- 2.4%
Percent of List Price Received*	97.6%	96.9%	- 0.7%	97.7%	96.9%	- 0.8%
Cumulative Days on Market Until Sale	57	50	- 12.3%	55	61	+ 10.9%
Inventory of Homes for Sale	81	118	+ 45.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

