

Local Market Update – April 2024

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

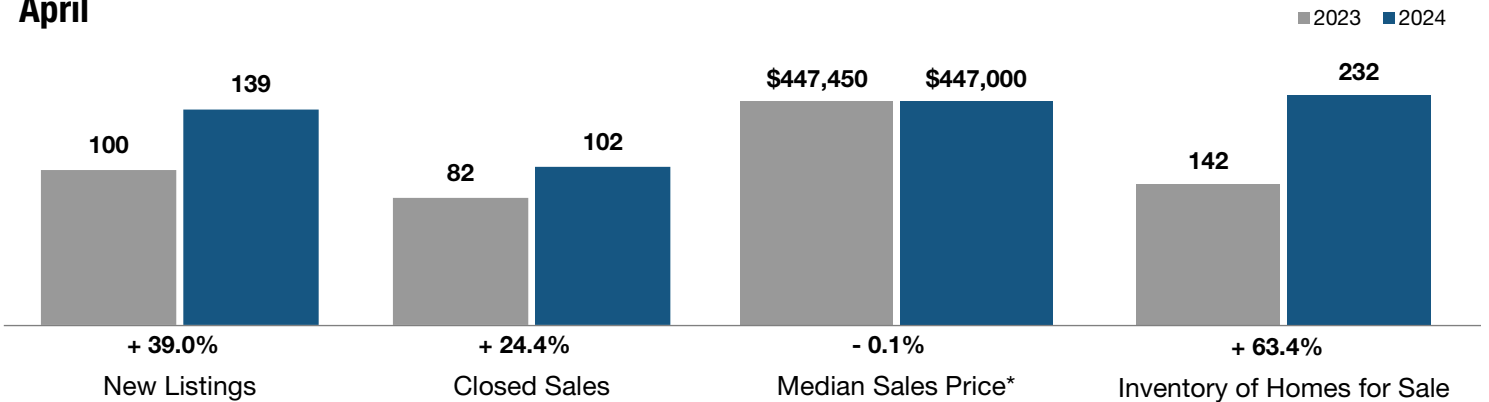


Bluffton General

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	100	139	+ 39.0%	370	485	+ 31.1%
Closed Sales	82	102	+ 24.4%	242	338	+ 39.7%
Median Sales Price*	\$447,450	\$447,000	- 0.1%	\$435,250	\$450,000	+ 3.4%
Percent of List Price Received*	97.9%	98.7%	+ 0.8%	97.9%	98.2%	+ 0.3%
Cumulative Days on Market Until Sale	44	49	+ 11.4%	38	50	+ 31.6%
Inventory of Homes for Sale	142	232	+ 63.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

