

# Local Market Update – August 2025

A Research Tool Provided by REsides, Inc. and the  
Hilton Head Area Association of REALTORS®



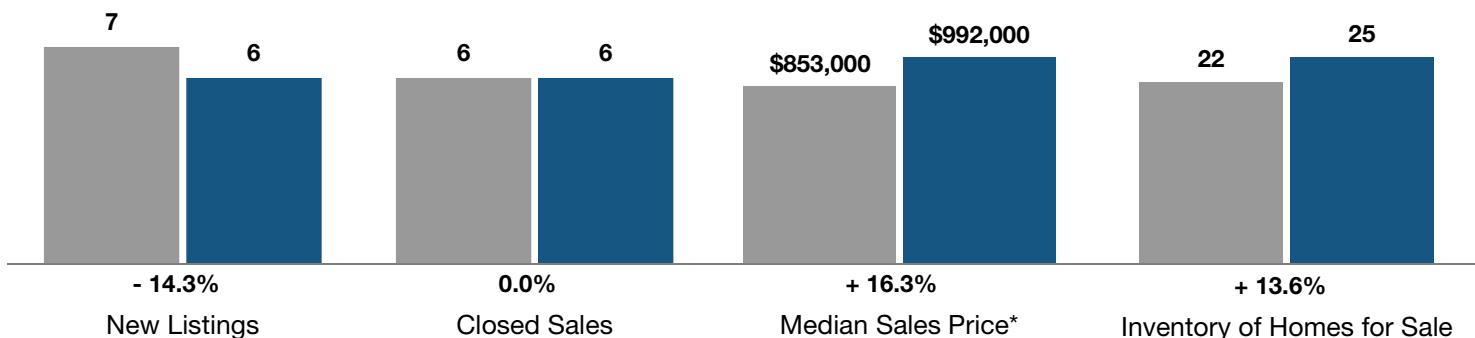
## Hampton Lake

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	7	6	- 14.3%	81	71	- 12.3%
Closed Sales	6	6	0.0%	70	50	- 28.6%
Median Sales Price*	\$853,000	<b>\$992,000</b>	+ 16.3%	\$891,000	<b>\$954,500</b>	+ 7.1%
Percent of List Price Received*	96.7%	<b>95.6%</b>	- 1.1%	97.1%	<b>96.9%</b>	- 0.2%
Days on Market Until Sale	47	<b>129</b>	+ 174.5%	50	<b>85</b>	+ 70.0%
Inventory of Homes for Sale	22	<b>25</b>	+ 13.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August

■ 2024 ■ 2025



### Historical Median Sales Price Rolling 12-Month Calculation

All MLS —  
Hampton Lake —

