

Local Market Update – September 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®



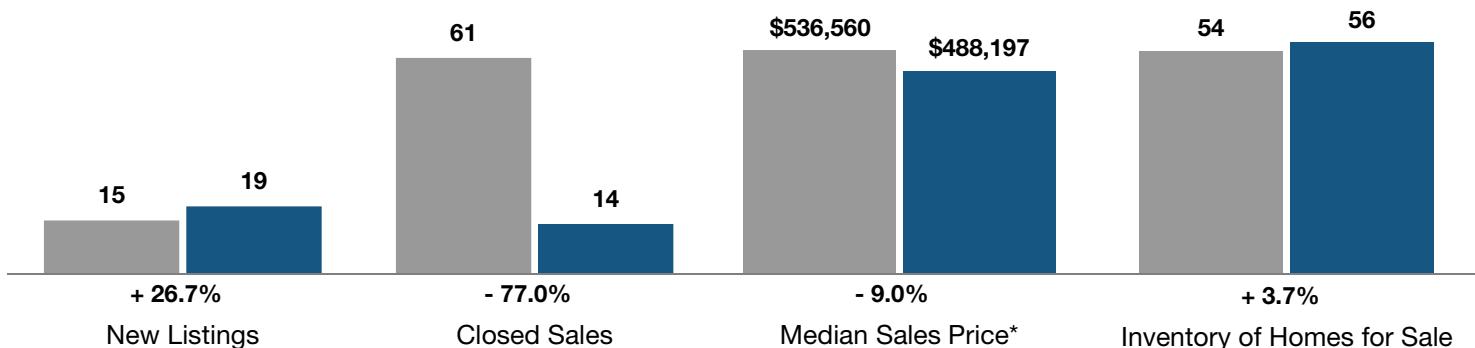
Latitude Margaritaville

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	15	19	+ 26.7%	203	168	- 17.2%
Closed Sales	61	14	- 77.0%	484	221	- 54.3%
Median Sales Price*	\$536,560	\$488,197	- 9.0%	\$514,597	\$491,394	- 4.5%
Percent of List Price Received*	102.0%	102.0%	0.0%	101.6%	101.8%	+ 0.2%
Days on Market Until Sale	13	218	+ 1,576.9%	12	69	+ 475.0%
Inventory of Homes for Sale	54	56	+ 3.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September

■ 2024 ■ 2025



Historical Median Sales Price Rolling 12-Month Calculation

All MLS —
Latitude Margaritaville —

