

Local Market Update – October 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

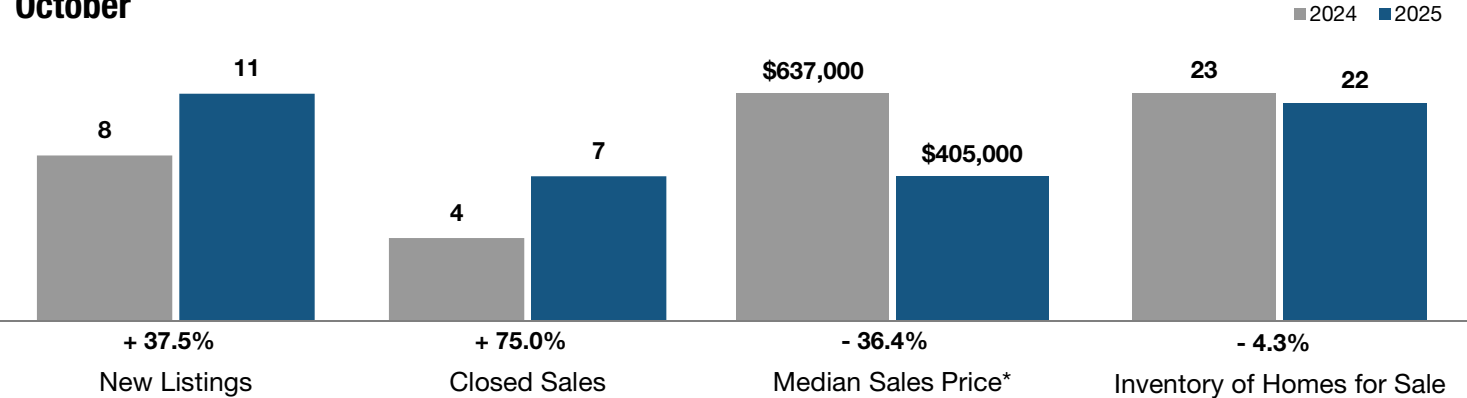


Hilton Head Lakes

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	8	11	+ 37.5%	73	84	+ 15.1%
Closed Sales	4	7	+ 75.0%	25	60	+ 140.0%
Median Sales Price*	\$637,000	\$405,000	- 36.4%	\$449,900	\$376,495	- 16.3%
Percent of List Price Received*	99.5%	97.7%	- 1.8%	98.5%	98.7%	+ 0.2%
Days on Market Until Sale	46	80	+ 73.9%	40	77	+ 92.5%
Inventory of Homes for Sale	23	22	- 4.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

