

Local Market Update – December 2025

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

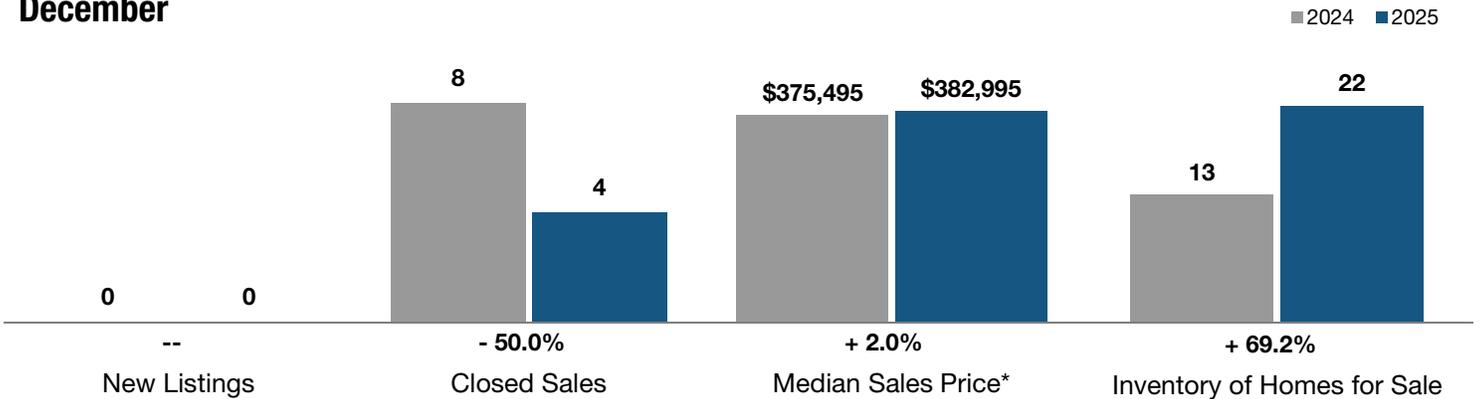


Hilton Head Lakes

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	0	0	--	86	97	+ 12.8%
Closed Sales	8	4	- 50.0%	50	70	+ 40.0%
Median Sales Price*	\$375,495	\$382,995	+ 2.0%	\$391,196	\$375,000	- 4.1%
Percent of List Price Received*	95.6%	96.7%	+ 1.2%	98.3%	98.3%	0.0%
Days on Market Until Sale	157	95	- 39.5%	59	80	+ 35.6%
Inventory of Homes for Sale	13	22	+ 69.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

