

Local Market Update – November 2018

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®



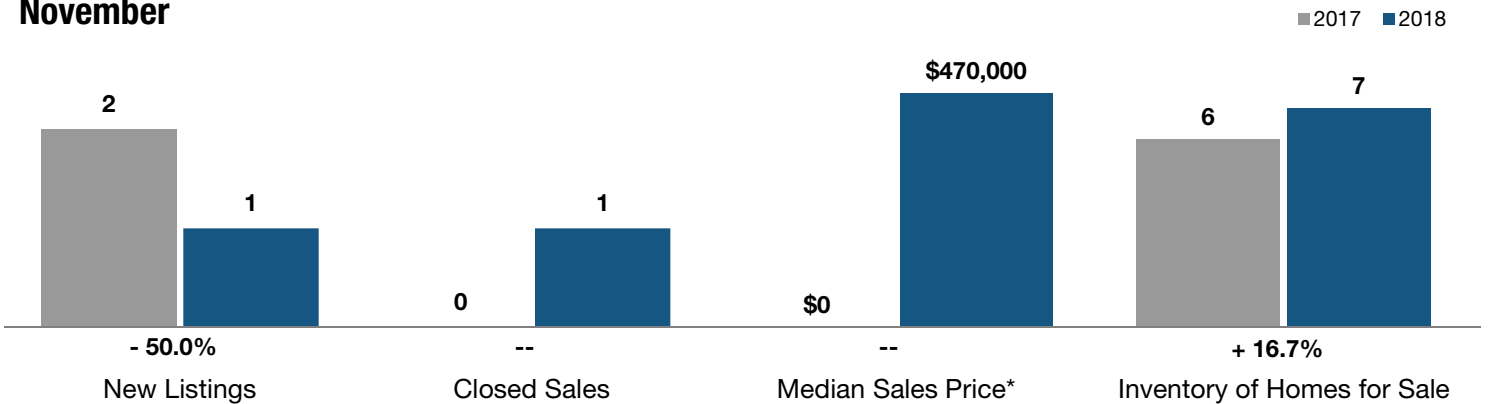
3: Shipyard

Detached Homes Only

Key Metrics	November			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	2	1	- 50.0%	20	15	- 25.0%
Closed Sales	0	1	--	14	7	- 50.0%
Median Sales Price*	\$0	\$470,000	--	\$444,500	\$470,000	+ 5.7%
Percent of List Price Received*	0.0%	94.2%	--	95.8%	94.1%	- 1.8%
Days on Market Until Sale	0	90	--	112	124	+ 11.0%
Inventory of Homes for Sale	6	7	+ 16.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

