

# Local Market Update – November 2018

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



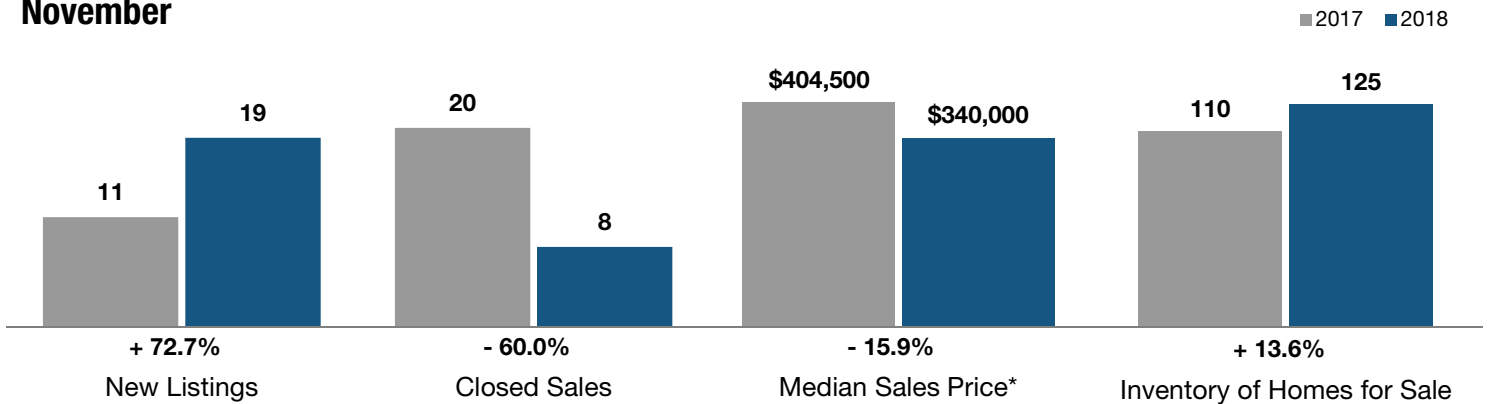
## 6: Palmetto Dunes

Condos / Villas Only

Key Metrics	November			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	11	19	+ 72.7%	222	237	+ 6.8%
Closed Sales	20	8	- 60.0%	171	157	- 8.2%
Median Sales Price*	\$404,500	\$340,000	- 15.9%	\$360,000	\$375,000	+ 4.2%
Percent of List Price Received*	95.5%	94.5%	- 1.1%	95.1%	96.0%	+ 0.9%
Days on Market Until Sale	192	202	+ 5.6%	206	176	- 14.6%
Inventory of Homes for Sale	110	125	+ 13.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

