

# Local Market Update – November 2018

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



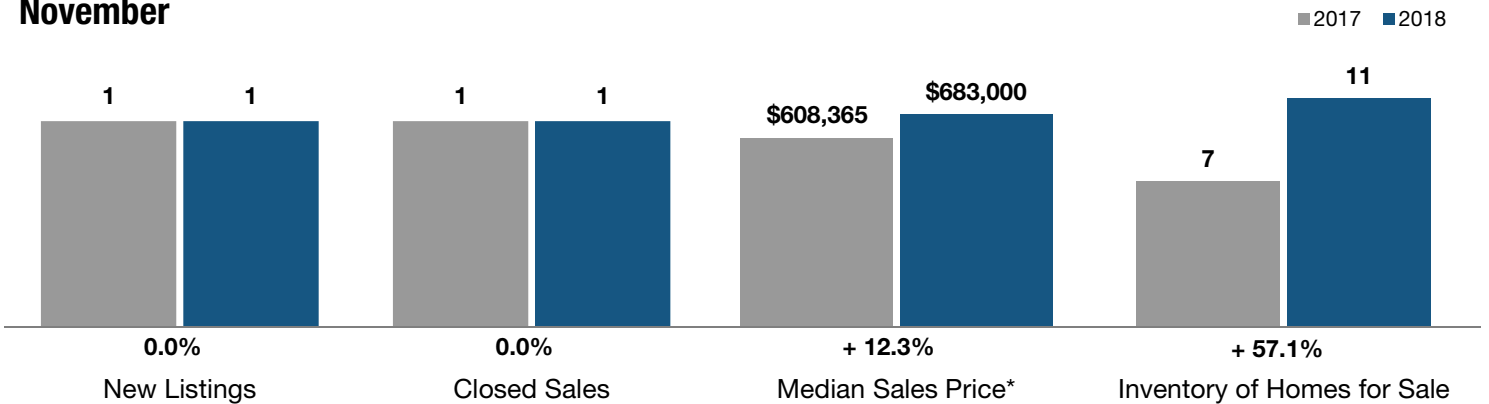
## 7: Folly Field

Detached Homes Only

Key Metrics	November			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	1	1	0.0%	11	20	+ 81.8%
Closed Sales	1	1	0.0%	9	13	+ 44.4%
Median Sales Price*	\$608,365	<b>\$683,000</b>	+ 12.3%	\$513,451	<b>\$607,720</b>	+ 18.4%
Percent of List Price Received*	100.2%	<b>97.6%</b>	- 2.6%	92.9%	<b>95.3%</b>	+ 2.5%
Days on Market Until Sale	182	<b>77</b>	- 57.7%	367	<b>120</b>	- 67.3%
Inventory of Homes for Sale	7	<b>11</b>	+ 57.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

