

Local Market Update – November 2018

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

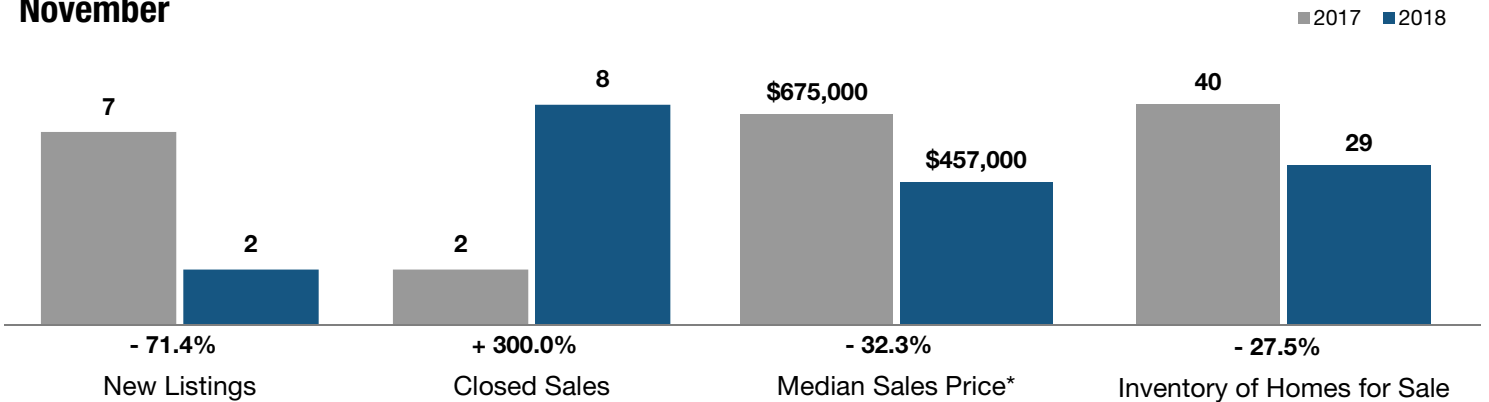


8: Port Royal

Key Metrics	November			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	7	2	- 71.4%	79	87	+ 10.1%
Closed Sales	2	8	+ 300.0%	51	63	+ 23.5%
Median Sales Price*	\$675,000	\$457,000	- 32.3%	\$599,079	\$590,000	- 1.5%
Percent of List Price Received*	95.8%	96.5%	+ 0.7%	93.9%	95.3%	+ 1.5%
Days on Market Until Sale	164	144	- 12.0%	201	159	- 21.0%
Inventory of Homes for Sale	40	29	- 27.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

