

# Local Market Update – November 2018

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

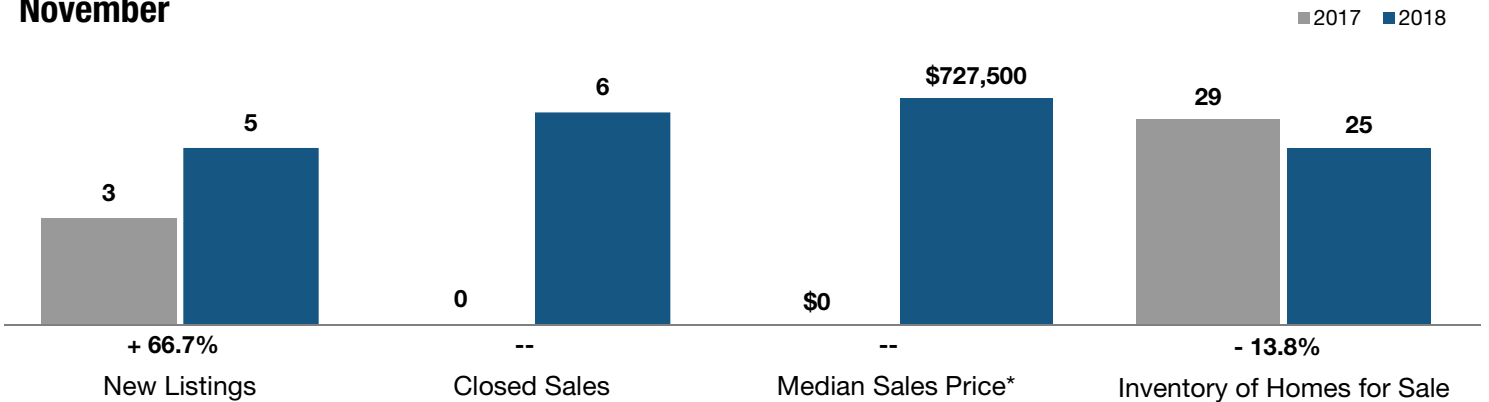


## 11: Indigo Run

Key Metrics	November			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	3	5	+ 66.7%	63	86	+ 36.5%
Closed Sales	0	6	--	39	56	+ 43.6%
Median Sales Price*	\$0	\$727,500	--	\$620,000	\$704,500	+ 13.6%
Percent of List Price Received*	0.0%	96.2%	--	96.2%	96.7%	+ 0.6%
Days on Market Until Sale	0	152	--	219	157	- 28.2%
Inventory of Homes for Sale	29	25	- 13.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

