

# Local Market Update – November 2018

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



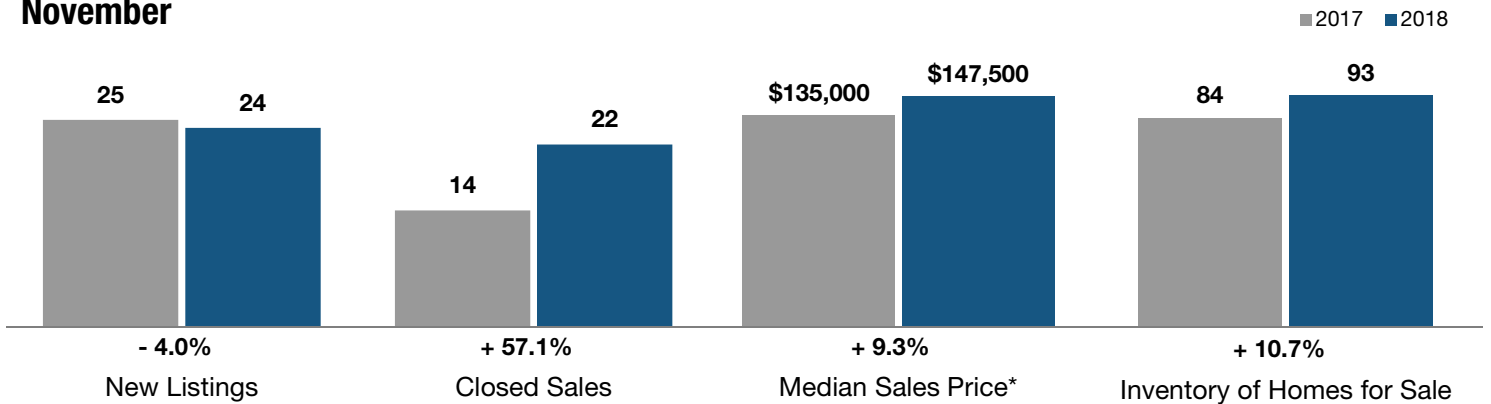
## 14: HH / Off Plantation

Condos / Villas Only

Key Metrics	November			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	25	24	- 4.0%	335	389	+ 16.1%
Closed Sales	14	22	+ 57.1%	257	296	+ 15.2%
Median Sales Price*	\$135,000	\$147,500	+ 9.3%	\$130,000	\$142,000	+ 9.2%
Percent of List Price Received*	95.7%	95.9%	+ 0.2%	94.5%	95.5%	+ 1.1%
Days on Market Until Sale	85	93	+ 9.2%	110	94	- 14.8%
Inventory of Homes for Sale	84	93	+ 10.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

