

Local Market Update – November 2018

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

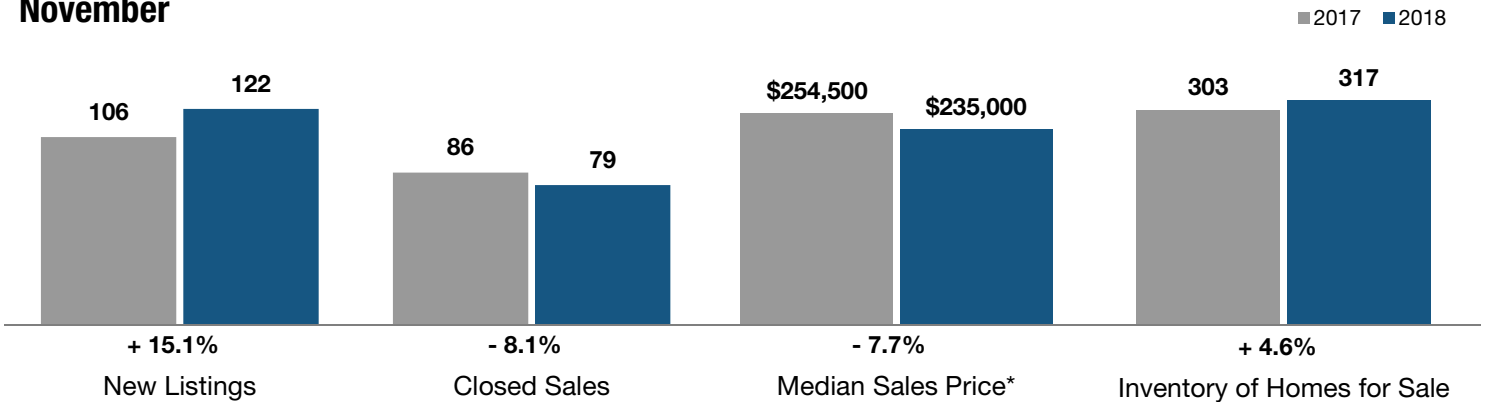


16: Bluffton / Off Plantation

Key Metrics	November			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	106	122	+ 15.1%	1,282	1,472	+ 14.8%
Closed Sales	86	79	- 8.1%	1,032	1,158	+ 12.2%
Median Sales Price*	\$254,500	\$235,000	- 7.7%	\$247,250	\$255,000	+ 3.1%
Percent of List Price Received*	97.4%	97.1%	- 0.3%	97.2%	97.7%	+ 0.6%
Days on Market Until Sale	114	101	- 11.7%	118	114	- 3.1%
Inventory of Homes for Sale	303	317	+ 4.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

