

Local Market Update – November 2018

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

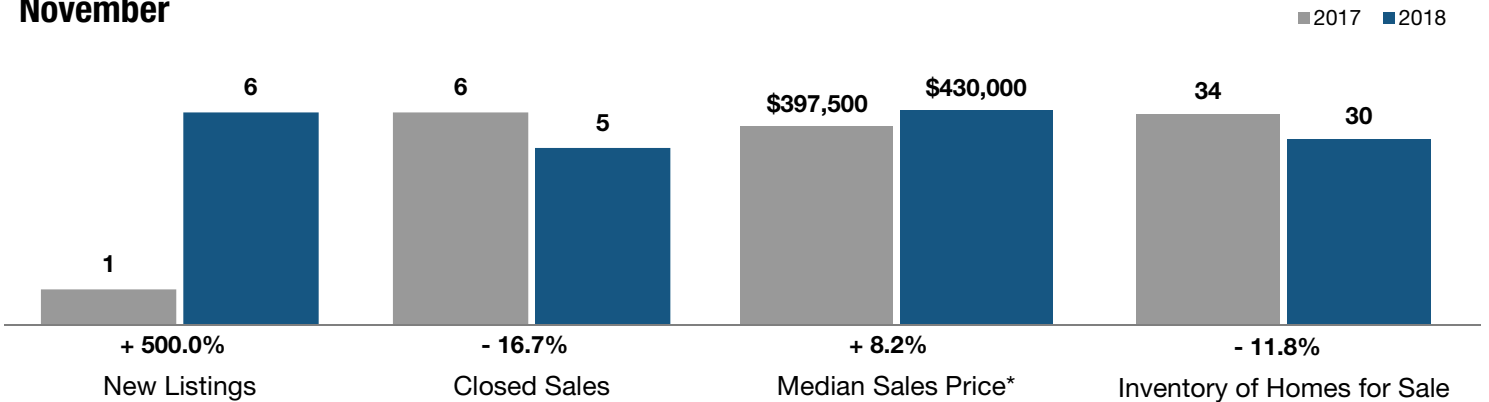


17: Moss Creek

Key Metrics	November			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	1	6	+ 500.0%	84	79	- 6.0%
Closed Sales	6	5	- 16.7%	66	64	- 3.0%
Median Sales Price*	\$397,500	\$430,000	+ 8.2%	\$362,500	\$450,000	+ 24.1%
Percent of List Price Received*	95.2%	95.2%	- 0.0%	94.4%	94.0%	- 0.5%
Days on Market Until Sale	209	203	- 2.4%	166	167	+ 0.8%
Inventory of Homes for Sale	34	30	- 11.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

