

Local Market Update – November 2018

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

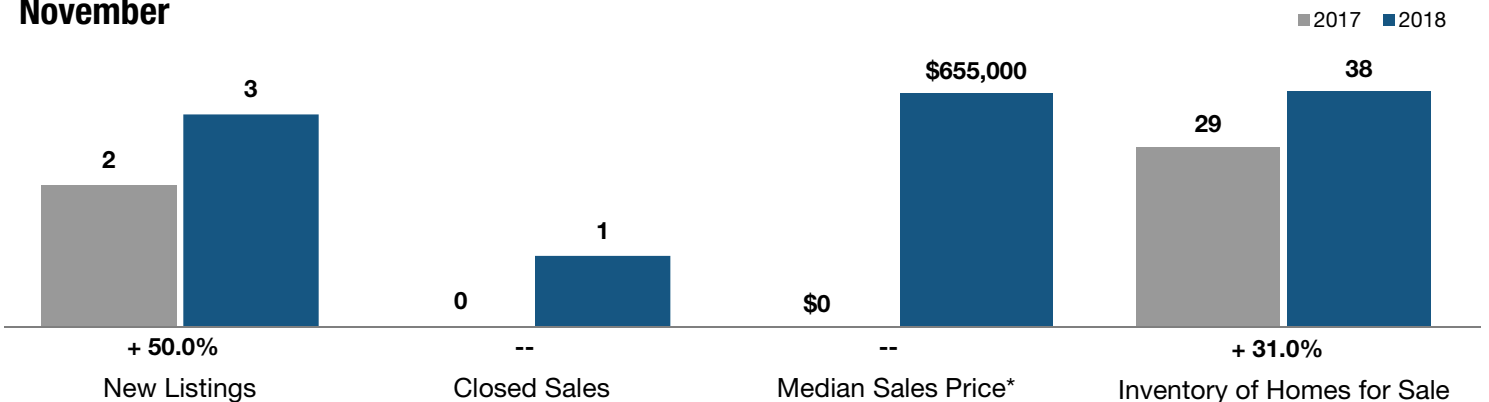


18: Colleton River

Key Metrics	November			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	2	3	+ 50.0%	37	54	+ 45.9%
Closed Sales	0	1	--	24	17	- 29.2%
Median Sales Price*	\$0	\$655,000	--	\$790,000	\$775,000	- 1.9%
Percent of List Price Received*	0.0%	93.7%	--	94.3%	93.2%	- 1.1%
Days on Market Until Sale	0	711	--	295	204	- 30.9%
Inventory of Homes for Sale	29	38	+ 31.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

