

# Local Market Update – November 2018

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

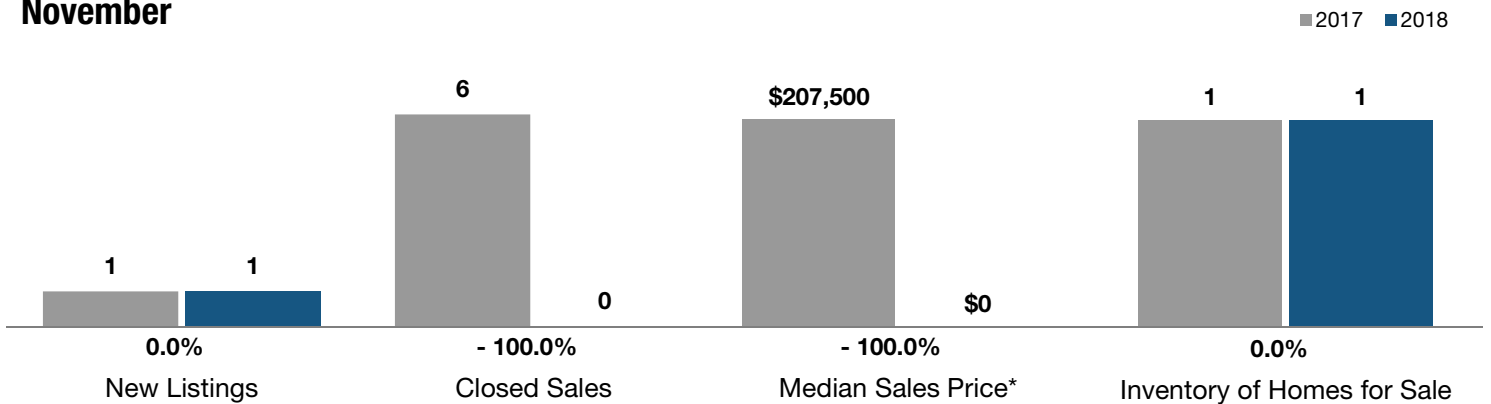


## 27: Beauf. Co - N. of Broad River

Key Metrics	November			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	1	1	0.0%	197	20	- 89.8%
Closed Sales	6	0	- 100.0%	189	21	- 88.9%
Median Sales Price*	\$207,500	\$0	- 100.0%	\$239,500	\$187,000	- 21.9%
Percent of List Price Received*	98.2%	0.0%	- 100.0%	96.1%	96.1%	- 0.0%
Days on Market Until Sale	74	0	- 100.0%	125	83	- 33.7%
Inventory of Homes for Sale	1	1	0.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

