

Local Market Update – November 2018

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

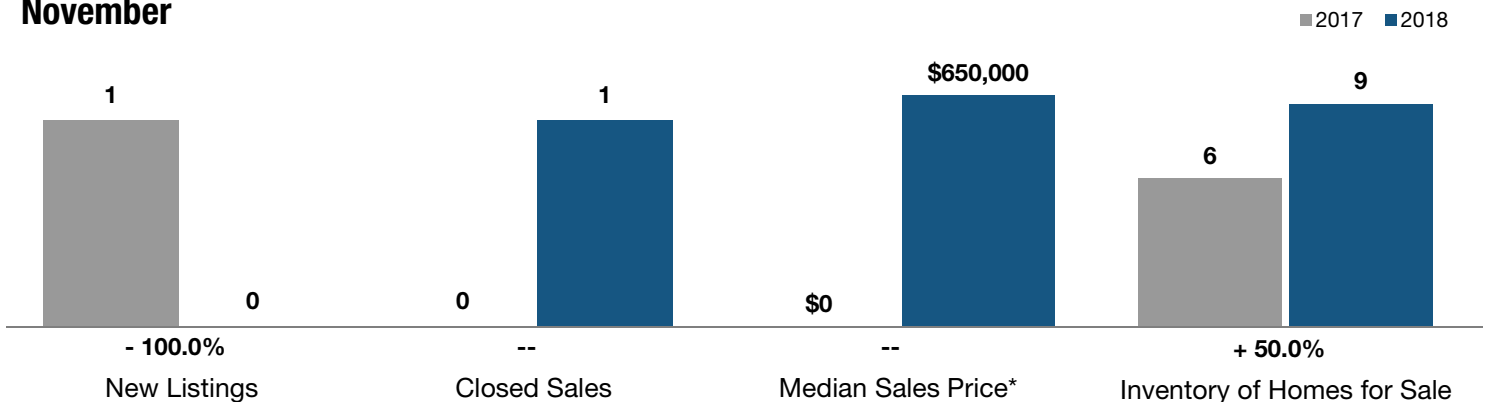


28: Beauf. Co - S. of Broad River

Key Metrics	November			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	1	0	- 100.0%	15	14	- 6.7%
Closed Sales	0	1	--	9	3	- 66.7%
Median Sales Price*	\$0	\$650,000	--	\$442,500	\$605,000	+ 36.7%
Percent of List Price Received*	0.0%	97.2%	--	93.6%	96.8%	+ 3.5%
Days on Market Until Sale	0	97	--	104	103	- 1.1%
Inventory of Homes for Sale	6	9	+ 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

