

Local Market Update – April 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



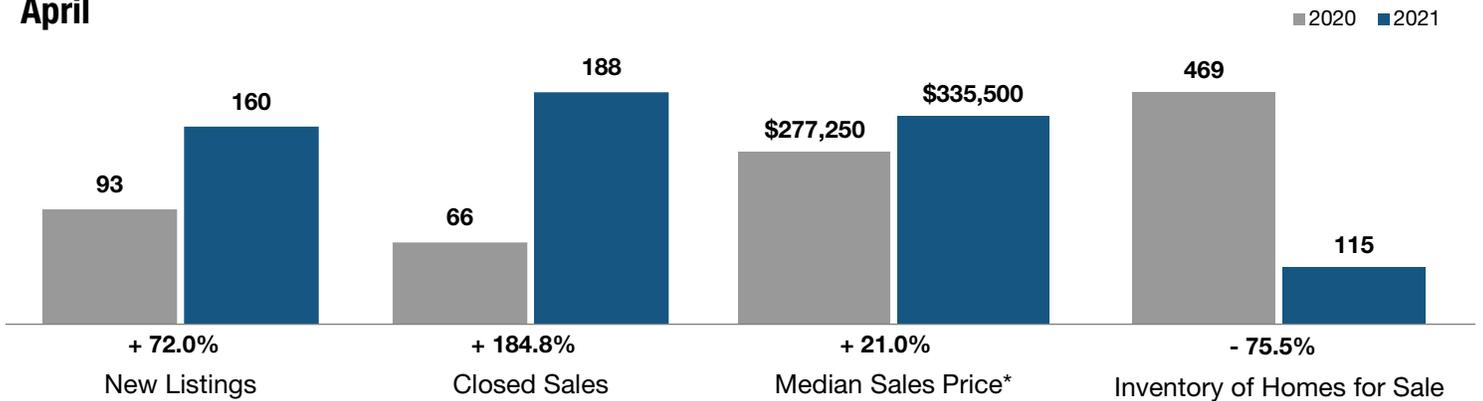
Hilton Head Totals

Condos / Villas Only

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	93	160	+ 72.0%	459	608	+ 32.5%
Closed Sales	66	188	+ 184.8%	297	553	+ 86.2%
Median Sales Price*	\$277,250	\$335,500	+ 21.0%	\$265,000	\$304,000	+ 14.7%
Percent of List Price Received*	96.2%	98.8%	+ 2.7%	96.0%	98.4%	+ 2.5%
Days on Market Until Sale	131	68	- 47.7%	120	85	- 29.4%
Inventory of Homes for Sale	469	115	- 75.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

