

Local Market Update – January 2022

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®

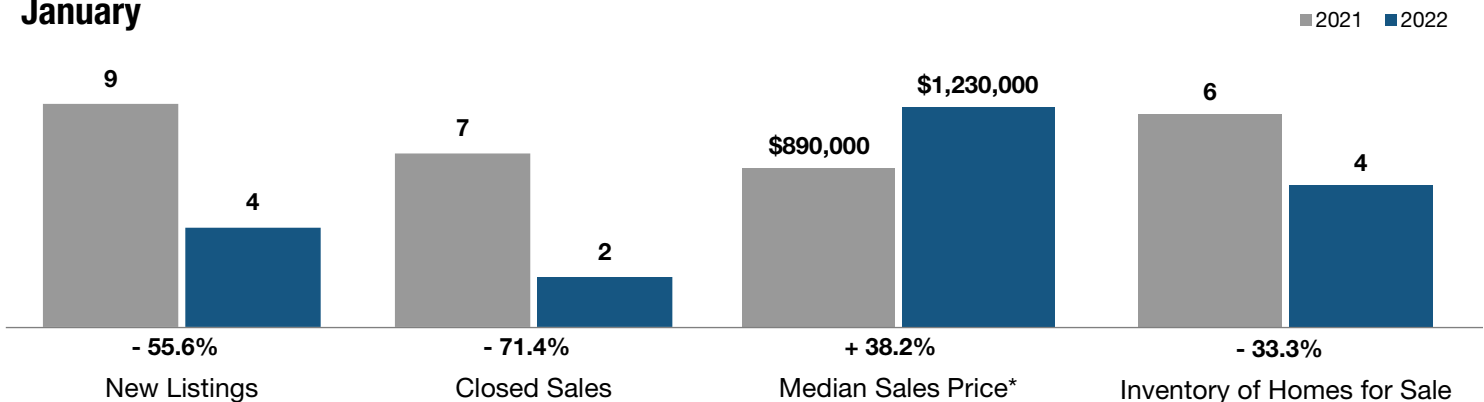


Berkeley Hall

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	9	4	- 55.6%	9	4	- 55.6%
Closed Sales	7	2	- 71.4%	7	2	- 71.4%
Median Sales Price*	\$890,000	\$1,230,000	+ 38.2%	\$890,000	\$1,230,000	+ 38.2%
Percent of List Price Received*	97.2%	95.6%	- 1.6%	97.2%	95.6%	- 1.6%
Days on Market Until Sale	126	98	- 22.2%	126	98	- 22.2%
Inventory of Homes for Sale	6	4	- 33.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation

