

Local Market Update – February 2022

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®



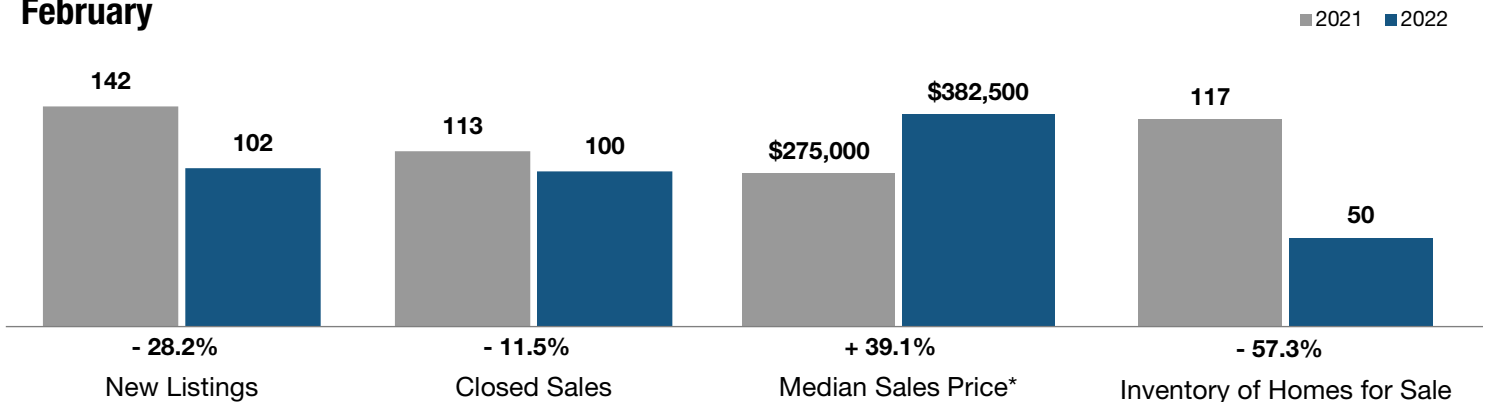
Hilton Head Totals

Condos / Villas Only

Key Metrics	February			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	142	102	- 28.2%	270	202	- 25.2%
Closed Sales	113	100	- 11.5%	206	214	+ 3.9%
Median Sales Price*	\$275,000	\$382,500	+ 39.1%	\$272,000	\$375,000	+ 37.9%
Percent of List Price Received*	98.3%	100.6%	+ 2.3%	98.0%	99.9%	+ 1.9%
Days on Market Until Sale	101	80	- 20.9%	101	85	- 16.0%
Inventory of Homes for Sale	117	50	- 57.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

February



Historical Median Sales Price Rolling 12-Month Calculation

