

Local Market Update – March 2022

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®

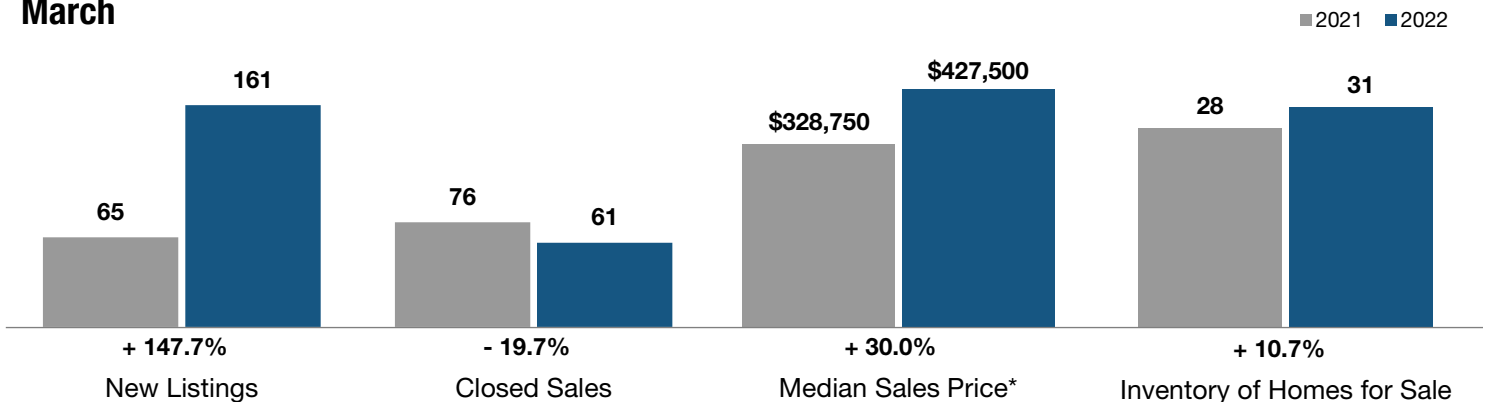


Sun City / Riverbend

| Key Metrics | March | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|-----------|----------------|
| | 2021 | 2022 | Percent Change | 2021 | 2022 | Percent Change |
| New Listings | 65 | 161 | + 147.7% | 161 | 297 | + 84.5% |
| Closed Sales | 76 | 61 | - 19.7% | 200 | 141 | - 29.5% |
| Median Sales Price* | \$328,750 | \$427,500 | + 30.0% | \$327,250 | \$435,000 | + 32.9% |
| Percent of List Price Received* | 99.0% | 101.5% | + 2.5% | 98.8% | 100.9% | + 2.1% |
| Days on Market Until Sale | 95 | 62 | - 34.7% | 108 | 68 | - 37.0% |
| Inventory of Homes for Sale | 28 | 31 | + 10.7% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

