

Local Market Update – April 2022

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®

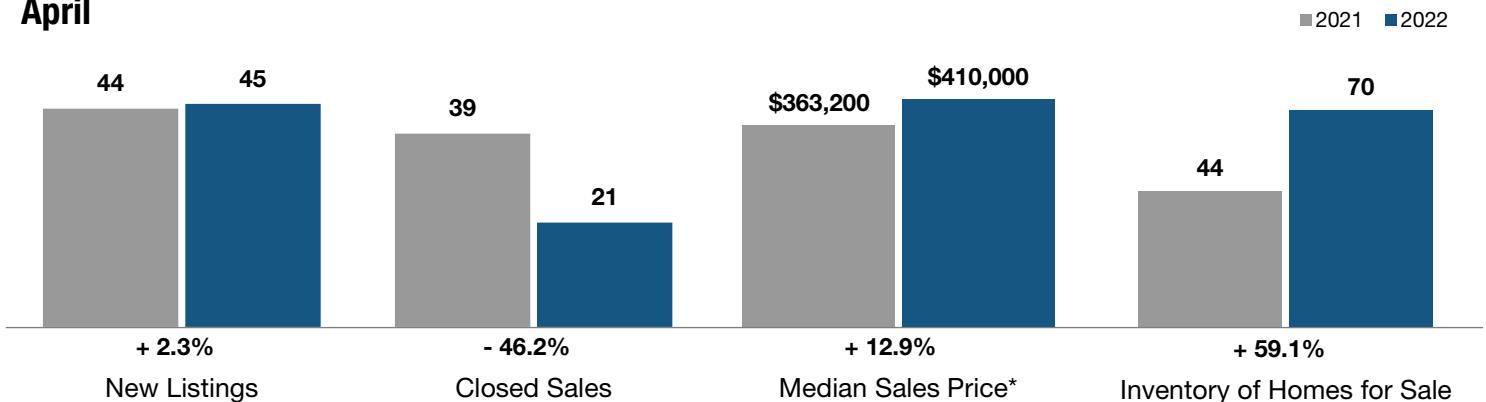


Northern Beaufort County

Key Metrics	April			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	44	45	+ 2.3%	147	186	+ 26.5%
Closed Sales	39	21	- 46.2%	144	100	- 30.6%
Median Sales Price*	\$363,200	\$410,000	+ 12.9%	\$357,600	\$407,500	+ 14.0%
Percent of List Price Received*	97.2%	100.4%	+ 3.3%	97.2%	98.9%	+ 1.7%
Days on Market Until Sale	119	65	- 45.4%	156	80	- 48.7%
Inventory of Homes for Sale	44	70	+ 59.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

