

Local Market Update – April 2022

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®

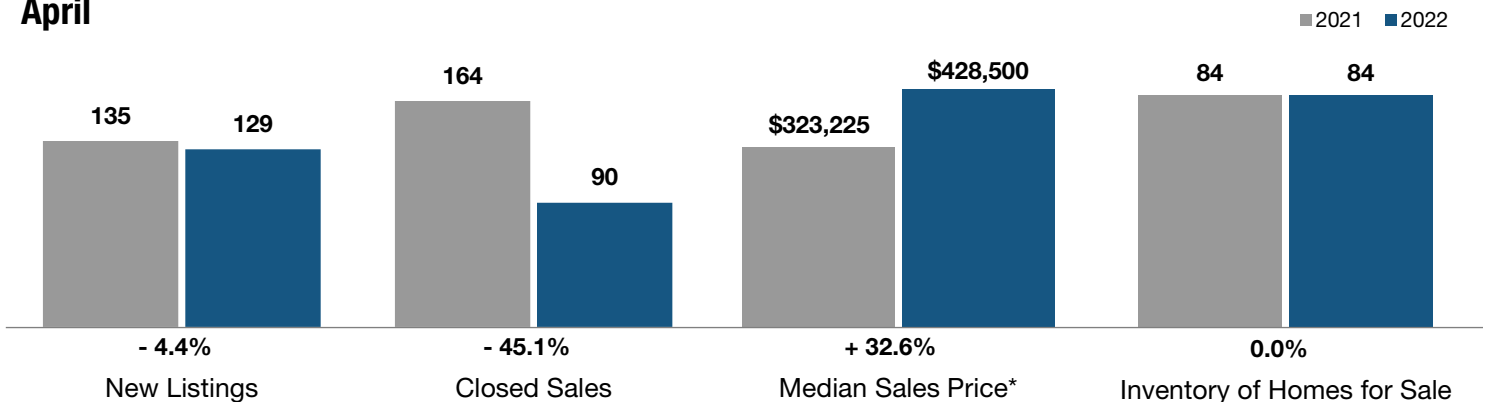


Bluffton General

Key Metrics	April			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	135	129	- 4.4%	581	441	- 24.1%
Closed Sales	164	90	- 45.1%	481	351	- 27.0%
Median Sales Price*	\$323,225	\$428,500	+ 32.6%	\$308,000	\$400,000	+ 29.9%
Percent of List Price Received*	99.5%	101.1%	+ 1.6%	99.0%	100.5%	+ 1.5%
Days on Market Until Sale	86	80	- 7.0%	99	79	- 20.2%
Inventory of Homes for Sale	84	84	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

