

Local Market Update – October 2023

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®



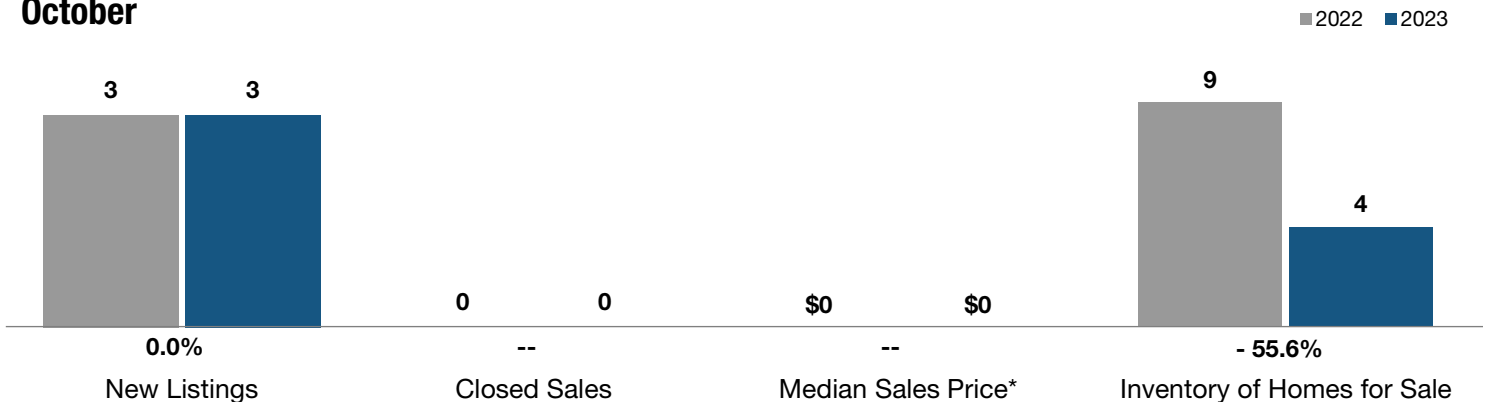
Folly Field

Detached Homes Only

Key Metrics	October			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	3	3	0.0%	29	13	- 55.2%
Closed Sales	0	0	--	12	12	0.0%
Median Sales Price*	\$0	\$0	--	\$1,650,000	\$1,500,000	- 9.1%
Percent of List Price Received*	0.0%	0.0%	--	97.5%	95.7%	- 1.9%
Days on Market Until Sale	0	0	--	61	121	+ 96.3%
Inventory of Homes for Sale	9	4	- 55.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

