

Local Market Update – October 2023

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

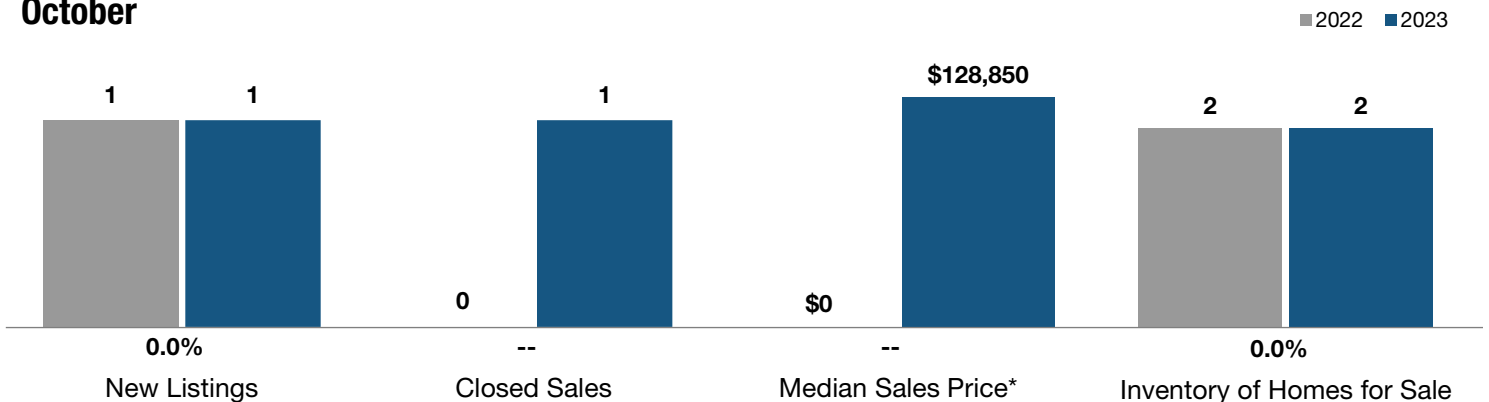


Colleton County

| Key Metrics | October | | | Year to Date | | |
|---------------------------------|---------|-----------|----------------|--------------|-----------|----------------|
| | 2022 | 2023 | Percent Change | 2022 | 2023 | Percent Change |
| New Listings | 1 | 1 | 0.0% | 3 | 9 | + 200.0% |
| Closed Sales | 0 | 1 | -- | 3 | 6 | + 100.0% |
| Median Sales Price* | \$0 | \$128,850 | -- | \$385,000 | \$204,950 | - 46.8% |
| Percent of List Price Received* | 0.0% | 81.8% | -- | 96.1% | 92.7% | - 3.5% |
| Days on Market Until Sale | 0 | 129 | -- | 92 | 111 | + 20.7% |
| Inventory of Homes for Sale | 2 | 2 | 0.0% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

