

Local Market Update – November 2023

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

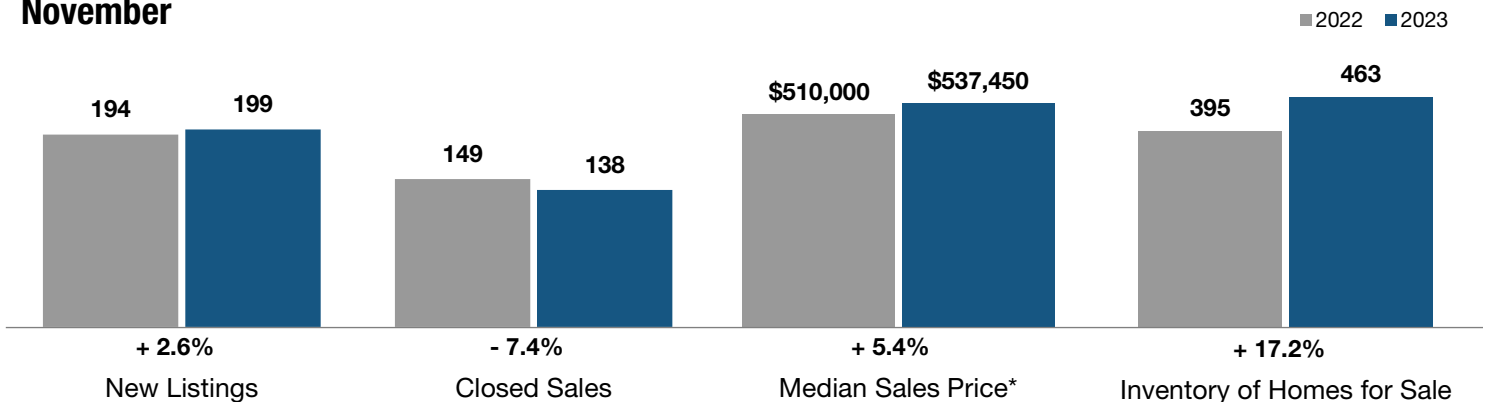


Bluffton 29910 and 29909

Key Metrics	November			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	194	199	+ 2.6%	2,616	2,338	- 10.6%
Closed Sales	149	138	- 7.4%	2,140	1,865	- 12.9%
Median Sales Price*	\$510,000	\$537,450	+ 5.4%	\$475,000	\$539,000	+ 13.5%
Percent of List Price Received*	97.9%	97.9%	0.0%	99.9%	98.1%	- 1.8%
Days on Market Until Sale	118	118	0.0%	93	119	+ 28.0%
Inventory of Homes for Sale	395	463	+ 17.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

