

# Local Market Update – November 2023

A Research Tool Provided by REsides, Inc. and the  
Hilton Head Area Association of REALTORS®

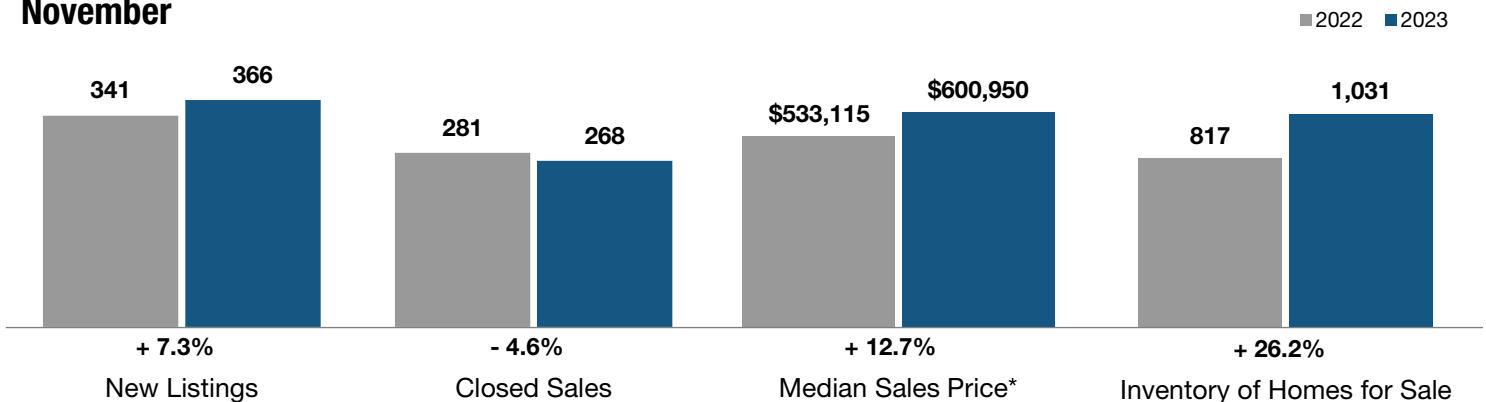


## Southern Beaufort County

Key Metrics	November			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	341	366	+ 7.3%	5,094	4,594	- 9.8%
Closed Sales	281	268	- 4.6%	4,264	3,555	- 16.6%
Median Sales Price*	\$533,115	\$600,950	+ 12.7%	\$521,991	\$590,000	+ 13.0%
Percent of List Price Received*	97.3%	97.2%	- 0.1%	99.5%	97.7%	- 1.8%
Days on Market Until Sale	105	105	0.0%	85	109	+ 28.2%
Inventory of Homes for Sale	817	1,031	+ 26.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

