

# Local Market Update – November 2023

A Research Tool Provided by REsides, Inc. and the  
Hilton Head Area Association of REALTORS®



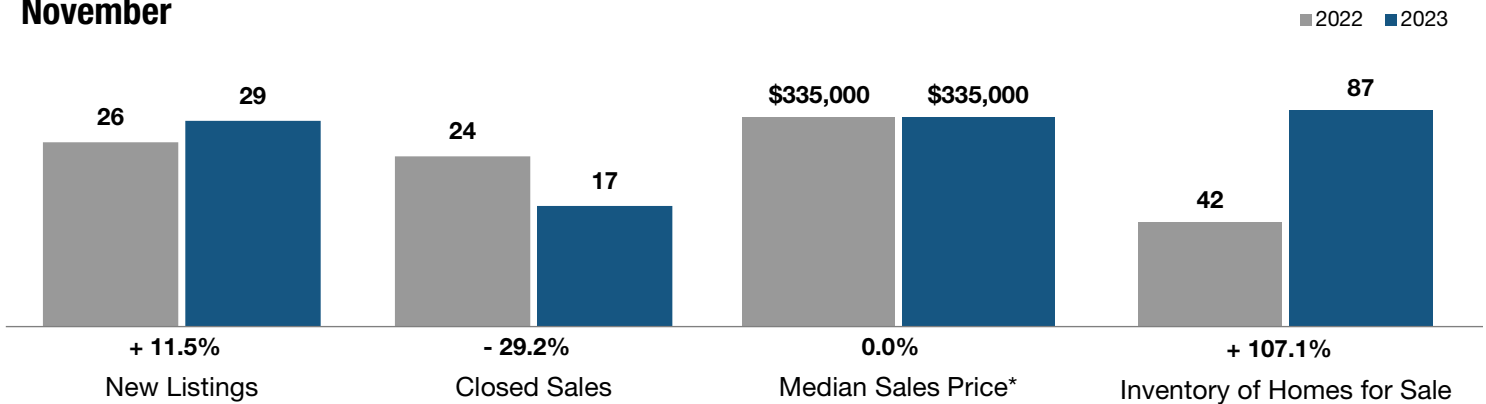
## HH General

Condos / Villas Only

Key Metrics	November			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	26	29	+ 11.5%	367	342	- 6.8%
Closed Sales	24	17	- 29.2%	345	242	- 29.9%
Median Sales Price*	\$335,000	\$335,000	0.0%	\$285,020	\$320,000	+ 12.3%
Percent of List Price Received*	97.5%	96.7%	- 0.7%	98.8%	97.4%	- 1.4%
Days on Market Until Sale	61	79	+ 29.3%	71	77	+ 8.8%
Inventory of Homes for Sale	42	87	+ 107.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

