

Local Market Update – November 2023

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

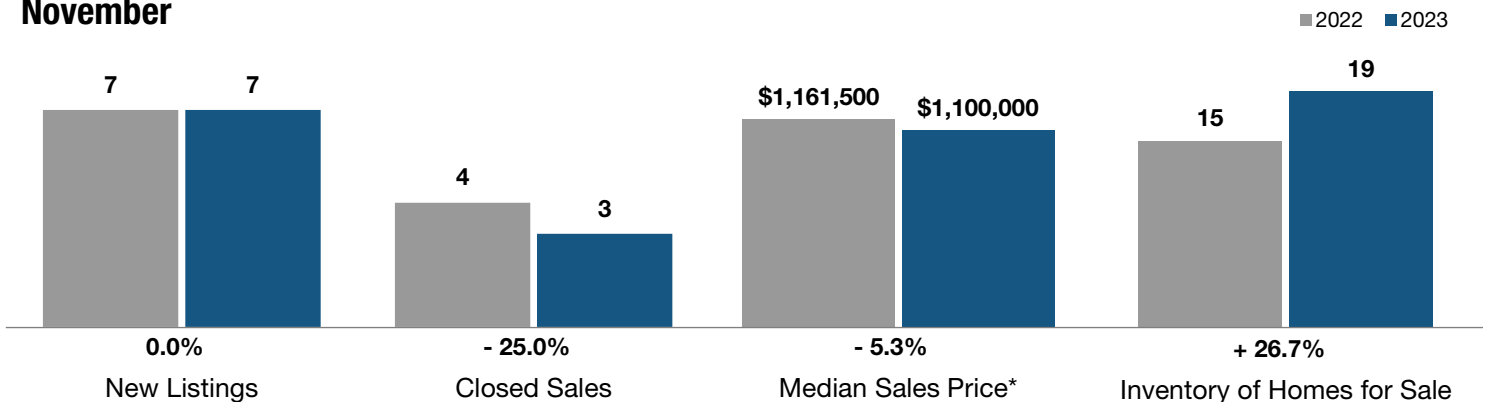


Hampton Hall

Key Metrics	November			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	7	7	0.0%	64	65	+ 1.6%
Closed Sales	4	3	- 25.0%	59	46	- 22.0%
Median Sales Price*	\$1,161,500	\$1,100,000	- 5.3%	\$760,000	\$965,000	+ 27.0%
Percent of List Price Received*	98.6%	95.3%	- 3.3%	100.1%	97.4%	- 2.7%
Days on Market Until Sale	70	106	+ 51.4%	109	107	- 1.8%
Inventory of Homes for Sale	15	19	+ 26.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

