

Local Market Update – March 2024

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

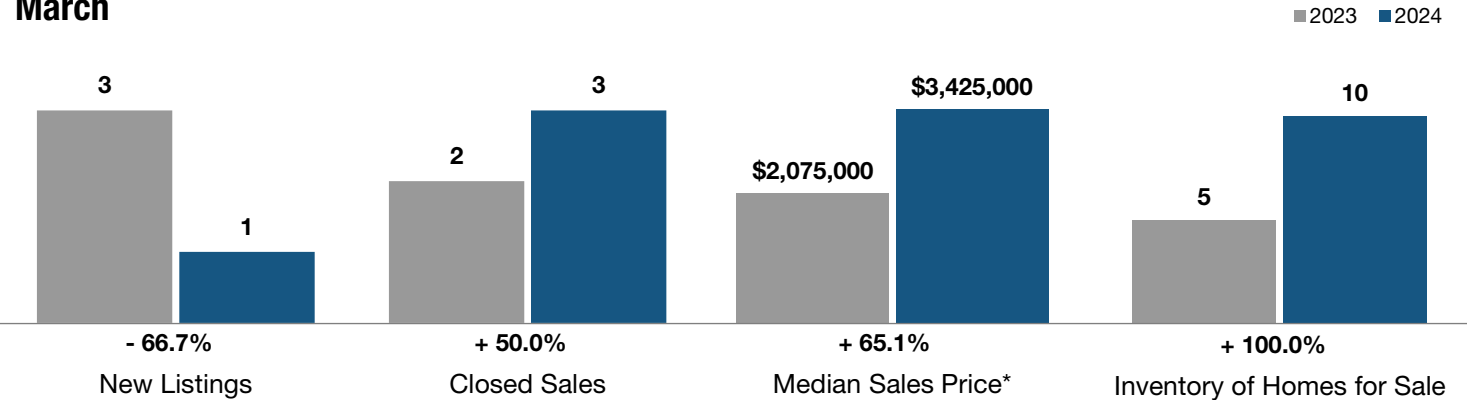


Wexford

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	3	1	- 66.7%	7	11	+ 57.1%
Closed Sales	2	3	+ 50.0%	4	8	+ 100.0%
Median Sales Price*	\$2,075,000	\$3,425,000	+ 65.1%	\$2,337,500	\$3,312,500	+ 41.7%
Percent of List Price Received*	105.8%	93.9%	- 11.2%	99.5%	94.9%	- 4.6%
Cumulative Days on Market Until Sale	81	84	+ 3.7%	75	126	+ 68.0%
Inventory of Homes for Sale	5	10	+ 100.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

