

Local Market Update – April 2024

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

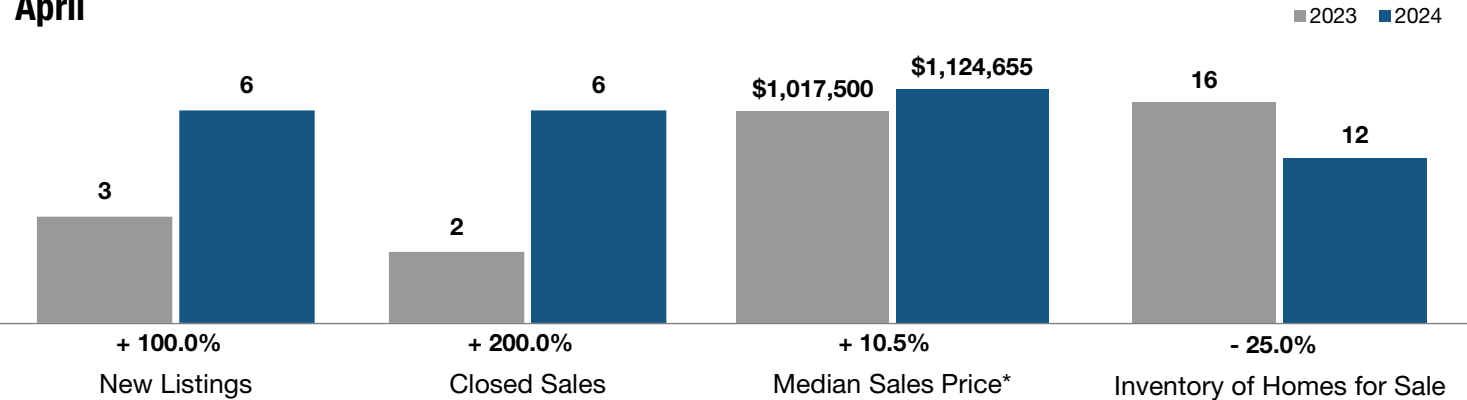


Berkeley Hall

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	3	6	+ 100.0%	14	19	+ 35.7%
Closed Sales	2	6	+ 200.0%	7	15	+ 114.3%
Median Sales Price*	\$1,017,500	\$1,124,655	+ 10.5%	\$1,002,980	\$1,099,310	+ 9.6%
Percent of List Price Received*	98.4%	95.7%	- 2.7%	97.5%	96.3%	- 1.2%
Cumulative Days on Market Until Sale	75	64	- 14.7%	107	95	- 11.2%
Inventory of Homes for Sale	16	12	- 25.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

