

# Local Market Update – April 2024

A Research Tool Provided by REsides, Inc. and the  
Hilton Head Area Association of REALTORS®

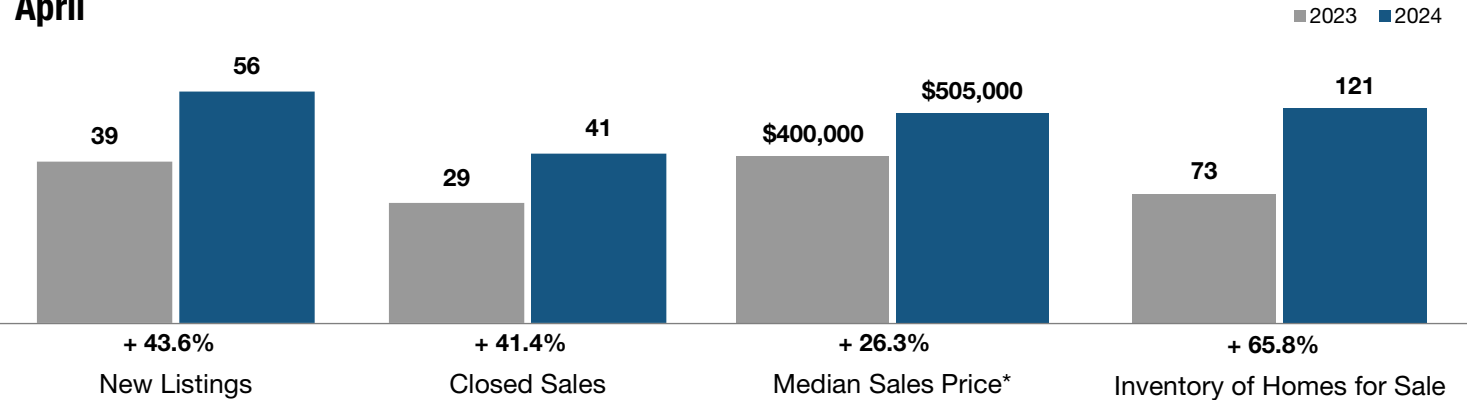


## Northern Beaufort County

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	39	56	+ 43.6%	144	205	+ 42.4%
Closed Sales	29	41	+ 41.4%	114	131	+ 14.9%
Median Sales Price*	\$400,000	\$505,000	+ 26.3%	\$410,000	\$429,900	+ 4.9%
Percent of List Price Received*	95.8%	98.3%	+ 2.6%	97.2%	97.3%	+ 0.1%
Cumulative Days on Market Until Sale	84	51	- 39.3%	63	57	- 9.5%
Inventory of Homes for Sale	73	121	+ 65.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### April



### Historical Median Sales Price Rolling 12-Month Calculation

