

# Local Market Update – July 2024

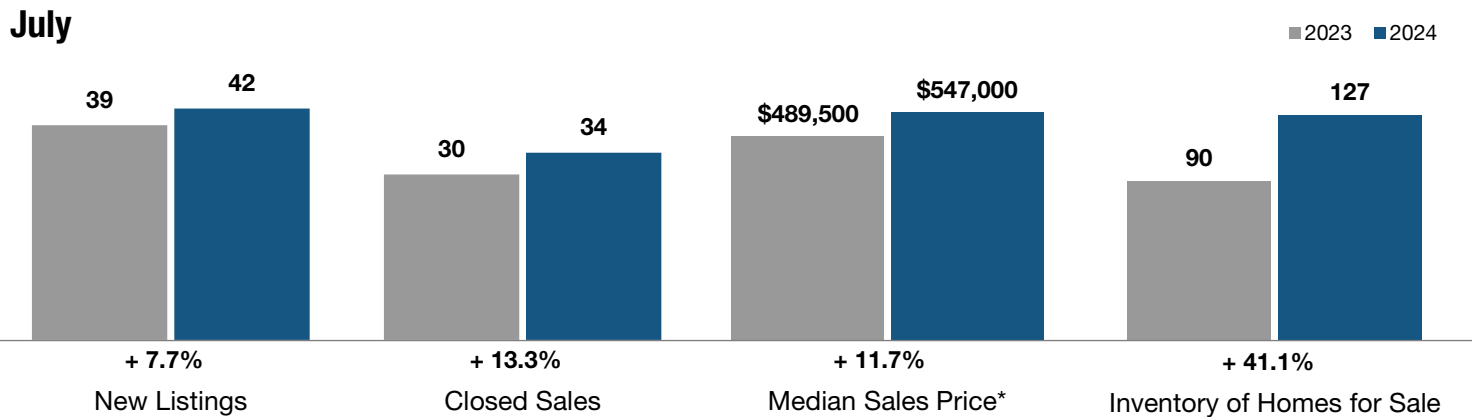
A Research Tool Provided by REsides, Inc. and the  
Hilton Head Area Association of REALTORS®



## Northern Beaufort County

Key Metrics	July			Year to Date		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	39	42	+ 7.7%	271	342	+ 26.2%
Closed Sales	30	34	+ 13.3%	238	265	+ 11.3%
Median Sales Price*	\$489,500	\$547,000	+ 11.7%	\$410,375	\$467,000	+ 13.8%
Percent of List Price Received*	98.6%	96.9%	- 1.7%	98.0%	97.4%	- 0.6%
Cumulative Days on Market Until Sale	62	45	- 27.4%	60	59	- 1.7%
Inventory of Homes for Sale	90	127	+ 41.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### Historical Median Sales Price Rolling 12-Month Calculation

