

# Local Market Update – September 2024

A Research Tool Provided by REsides, Inc. and the  
Hilton Head Area Association of REALTORS®



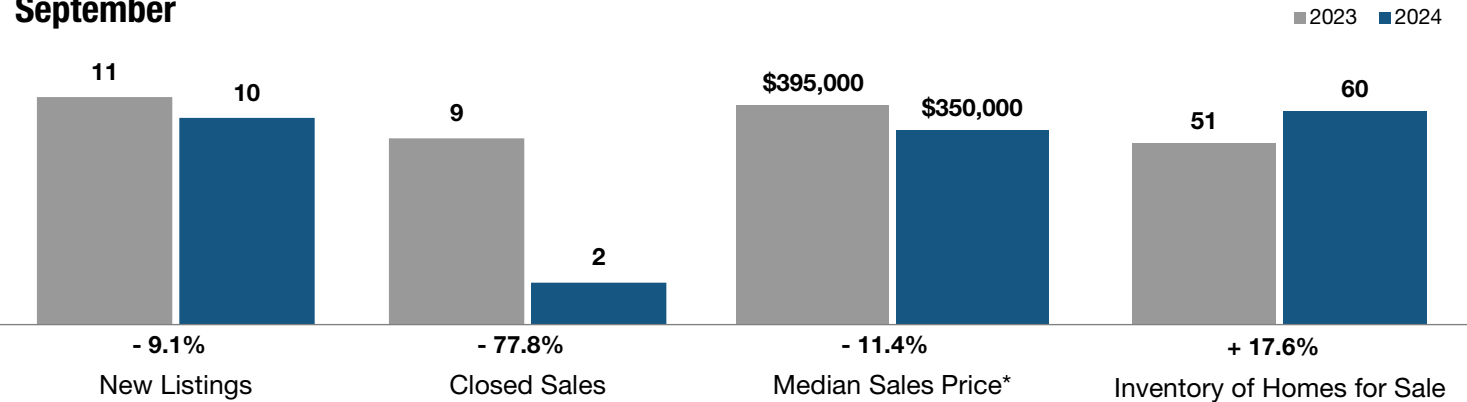
## Folly Field

Condos / Villas Only

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	11	10	- 9.1%	125	98	- 21.6%
Closed Sales	9	2	- 77.8%	80	63	- 21.3%
Median Sales Price*	\$395,000	\$350,000	- 11.4%	\$377,500	\$357,000	- 5.4%
Percent of List Price Received*	96.3%	98.6%	+ 2.4%	97.6%	95.9%	- 1.8%
Days on Market Until Sale	111	152	+ 36.5%	86	132	+ 53.2%
Inventory of Homes for Sale	51	60	+ 17.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Historical Median Sales Price

Rolling 12-Month Calculation

