

Local Market Update – September 2024

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

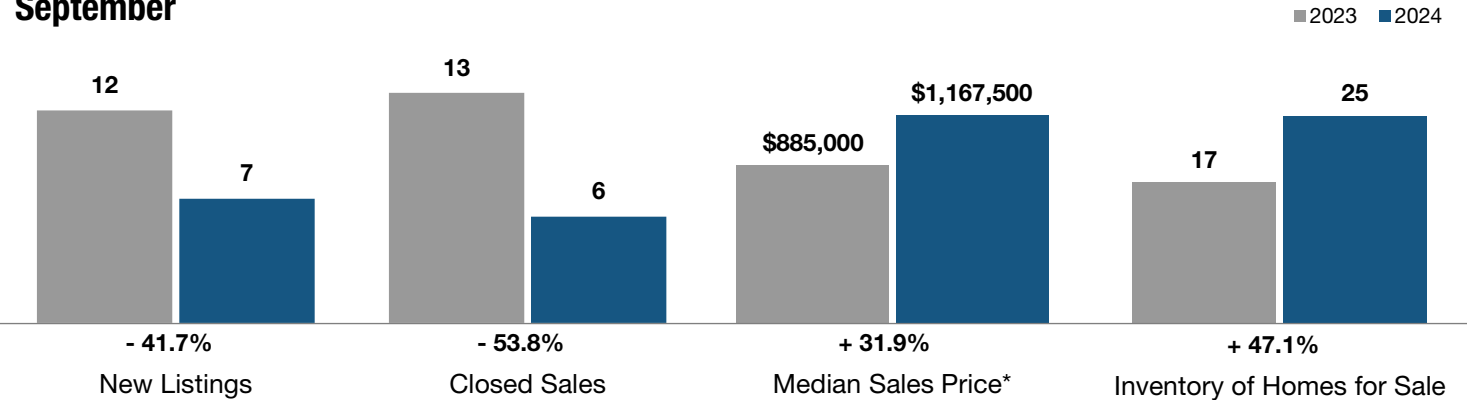


Hampton Lake

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	12	7	- 41.7%	78	89	+ 14.1%
Closed Sales	13	6	- 53.8%	61	77	+ 26.2%
Median Sales Price*	\$885,000	\$1,167,500	+ 31.9%	\$890,000	\$920,000	+ 3.4%
Percent of List Price Received*	98.3%	98.8%	+ 0.5%	98.3%	97.2%	- 1.1%
Days on Market Until Sale	117	86	- 26.5%	141	100	- 29.1%
Inventory of Homes for Sale	17	25	+ 47.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

