

# Local Market Update – September 2024

A Research Tool Provided by REsides, Inc. and the  
Hilton Head Area Association of REALTORS®



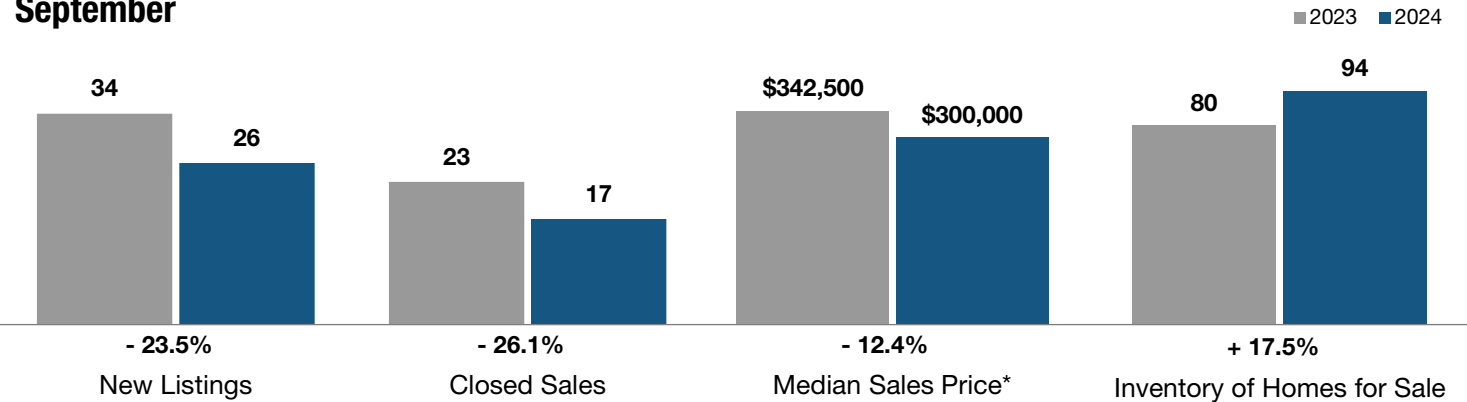
## HH General

Condos / Villas Only

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	34	26	- 23.5%	284	274	- 3.5%
Closed Sales	23	17	- 26.1%	202	196	- 3.0%
Median Sales Price*	\$342,500	\$300,000	- 12.4%	\$318,000	\$315,000	- 0.9%
Percent of List Price Received*	97.8%	96.1%	- 1.8%	97.5%	96.4%	- 1.2%
Days on Market Until Sale	66	111	+ 68.0%	77	104	+ 34.8%
Inventory of Homes for Sale	80	94	+ 17.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Historical Median Sales Price

Rolling 12-Month Calculation

