

Local Market Update – September 2024

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

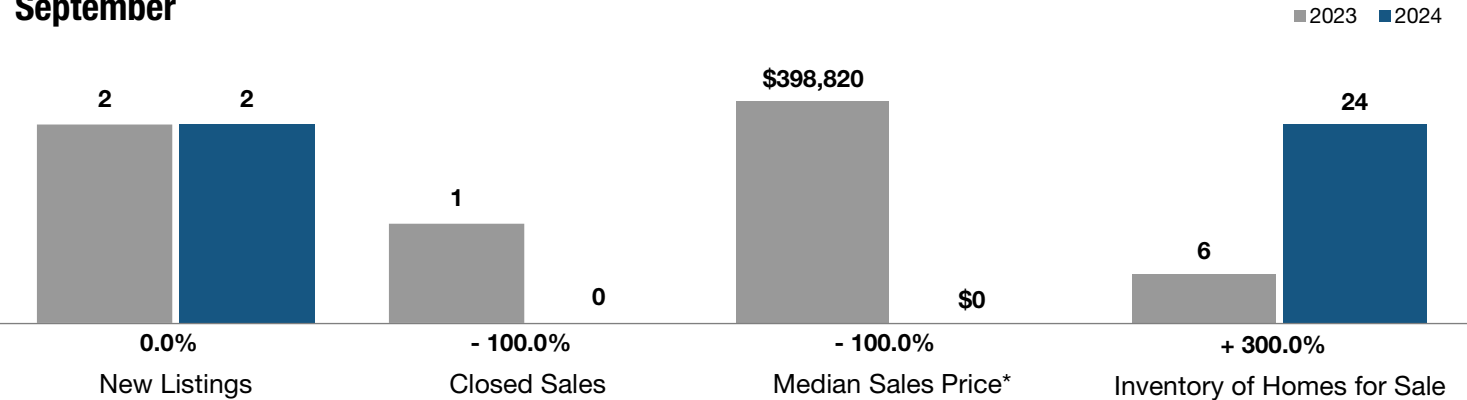


Hilton Head Lakes

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	2	2	0.0%	24	65	+ 170.8%
Closed Sales	1	0	- 100.0%	48	21	- 56.3%
Median Sales Price*	\$398,820	\$0	- 100.0%	\$407,145	\$425,000	+ 4.4%
Percent of List Price Received*	93.0%	0.0%	- 100.0%	95.0%	98.4%	+ 3.6%
Days on Market Until Sale	424	0	- 100.0%	140	89	- 36.4%
Inventory of Homes for Sale	6	24	+ 300.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

