

Local Market Update – October 2024

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

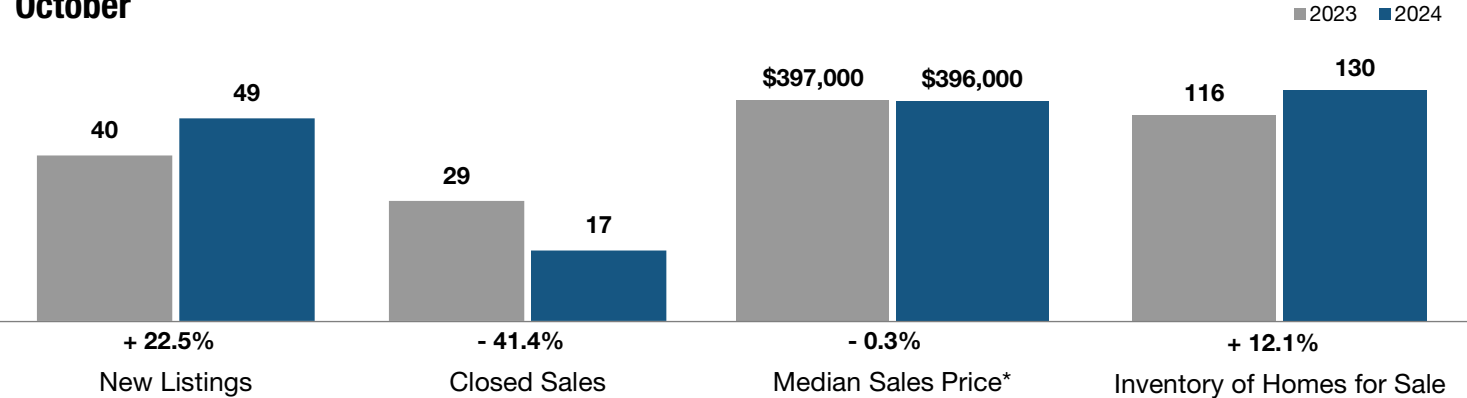


Northern Beaufort County

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	40	49	+ 22.5%	396	464	+ 17.2%
Closed Sales	29	17	- 41.4%	340	319	- 6.2%
Median Sales Price*	\$397,000	\$396,000	- 0.3%	\$420,571	\$465,000	+ 10.6%
Percent of List Price Received*	98.2%	96.4%	- 1.8%	98.1%	97.3%	- 0.8%
Days on Market Until Sale	102	113	+ 10.8%	115	102	- 11.3%
Inventory of Homes for Sale	116	130	+ 12.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

