

Local Market Update – November 2024

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

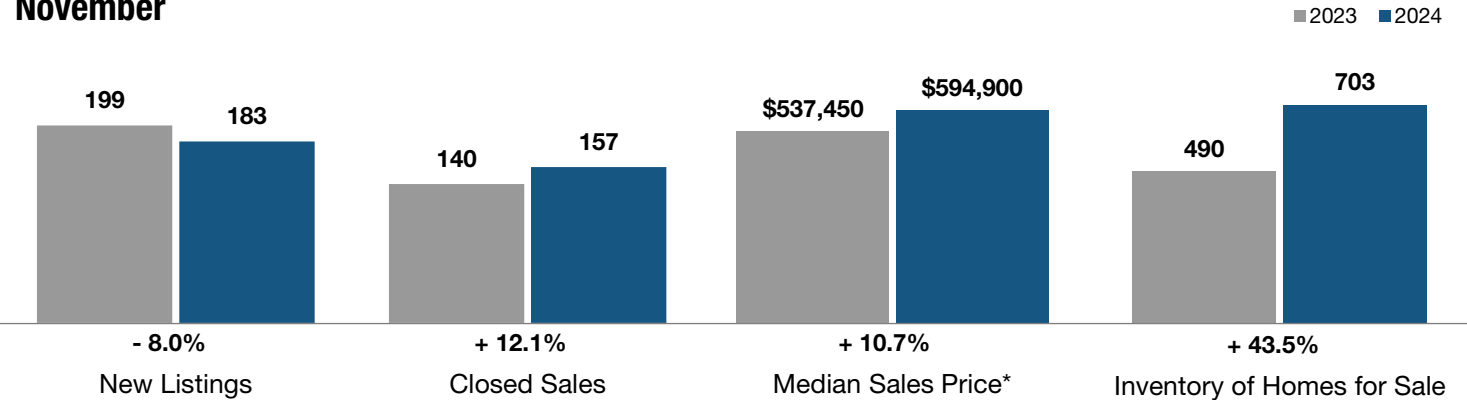


Bluffton 29910 and 29909

| Key Metrics | November | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|-----------|----------------|
| | 2023 | 2024 | Percent Change | 2023 | 2024 | Percent Change |
| New Listings | 199 | 183 | - 8.0% | 2,338 | 2,677 | + 14.5% |
| Closed Sales | 140 | 157 | + 12.1% | 1,867 | 2,013 | + 7.8% |
| Median Sales Price* | \$537,450 | \$594,900 | + 10.7% | \$539,000 | \$545,000 | + 1.1% |
| Percent of List Price Received* | 97.9% | 98.0% | + 0.1% | 98.1% | 98.1% | 0.0% |
| Days on Market Until Sale | 117 | 131 | + 12.0% | 119 | 128 | + 7.6% |
| Inventory of Homes for Sale | 490 | 703 | + 43.5% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

