

Local Market Update – November 2024

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®



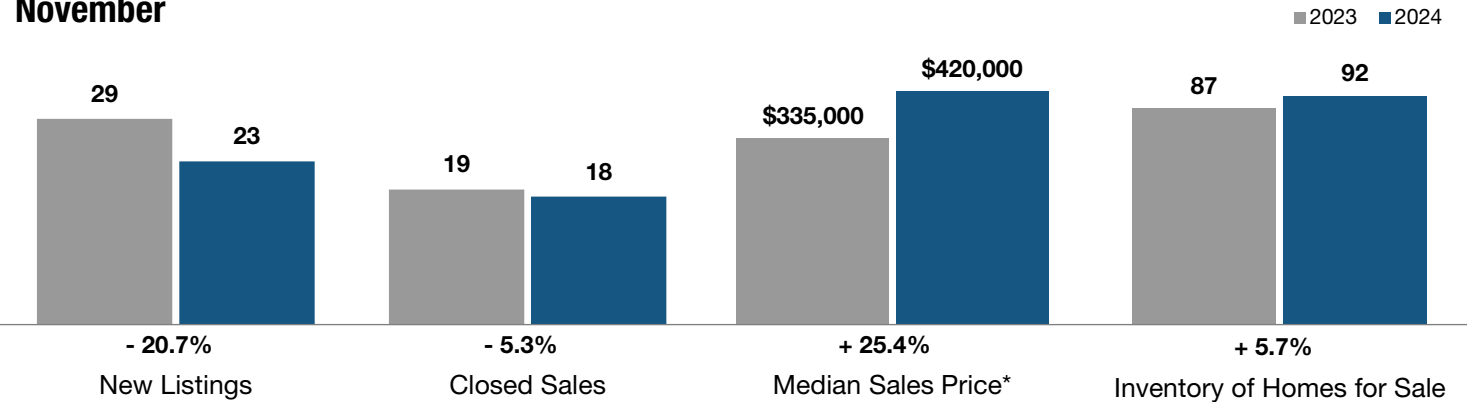
HH General

Condos / Villas Only

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	29	23	- 20.7%	343	332	- 3.2%
Closed Sales	19	18	- 5.3%	245	232	- 5.3%
Median Sales Price*	\$335,000	\$420,000	+ 25.4%	\$320,000	\$319,000	- 0.3%
Percent of List Price Received*	96.7%	96.9%	+ 0.3%	97.4%	96.3%	- 1.1%
Days on Market Until Sale	80	111	+ 38.4%	77	103	+ 34.5%
Inventory of Homes for Sale	87	92	+ 5.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price

Rolling 12-Month Calculation

