

# Local Market Update – November 2024

A Research Tool Provided by RESides, Inc. and the  
Hilton Head Area Association of REALTORS®

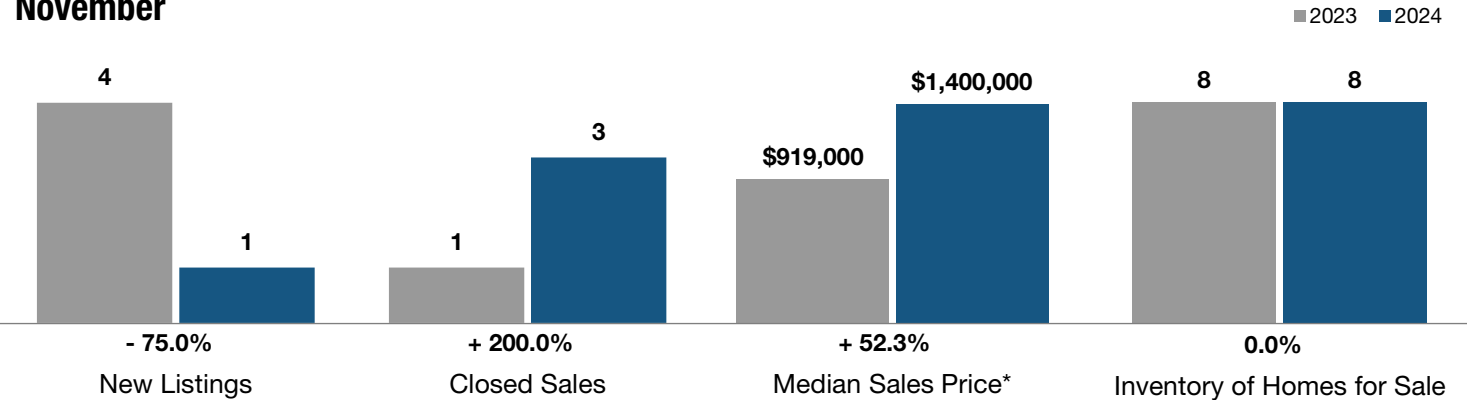


## Indigo Run

| Key Metrics                     | November  |             |                | Year to Date |             |                |
|---------------------------------|-----------|-------------|----------------|--------------|-------------|----------------|
|                                 | 2023      | 2024        | Percent Change | 2023         | 2024        | Percent Change |
| New Listings                    | 4         | 1           | - 75.0%        | 52           | 53          | + 1.9%         |
| Closed Sales                    | 1         | 3           | + 200.0%       | 39           | 50          | + 28.2%        |
| Median Sales Price*             | \$919,000 | \$1,400,000 | + 52.3%        | \$1,050,000  | \$1,188,500 | + 13.2%        |
| Percent of List Price Received* | 100.0%    | 100.2%      | + 0.2%         | 97.3%        | 97.4%       | + 0.1%         |
| Days on Market Until Sale       | 43        | 70          | + 62.8%        | 80           | 75          | - 6.3%         |
| Inventory of Homes for Sale     | 8         | 8           | 0.0%           | --           | --          | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

