

Local Market Update – February 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

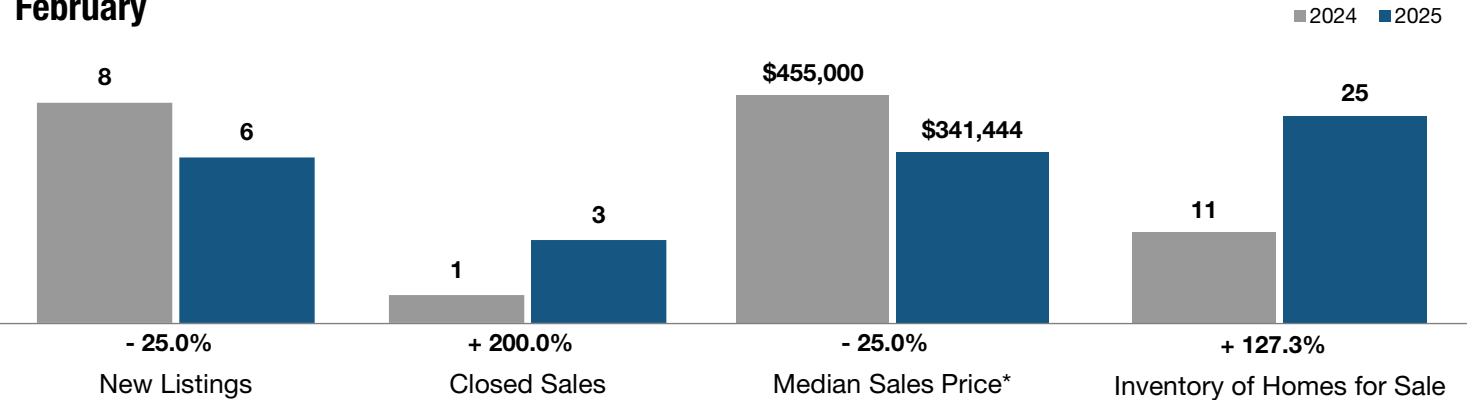


Hilton Head Lakes

Key Metrics	February			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	8	6	- 25.0%	10	22	+ 120.0%
Closed Sales	1	3	+ 200.0%	2	9	+ 350.0%
Median Sales Price*	\$455,000	\$341,444	- 25.0%	\$404,000	\$374,990	- 7.2%
Percent of List Price Received*	96.8%	100.1%	+ 3.4%	99.0%	99.4%	+ 0.4%
Days on Market Until Sale	82	26	- 68.3%	43	102	+ 137.2%
Inventory of Homes for Sale	11	25	+ 127.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

February



Historical Median Sales Price Rolling 12-Month Calculation

