

Local Market Update – March 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

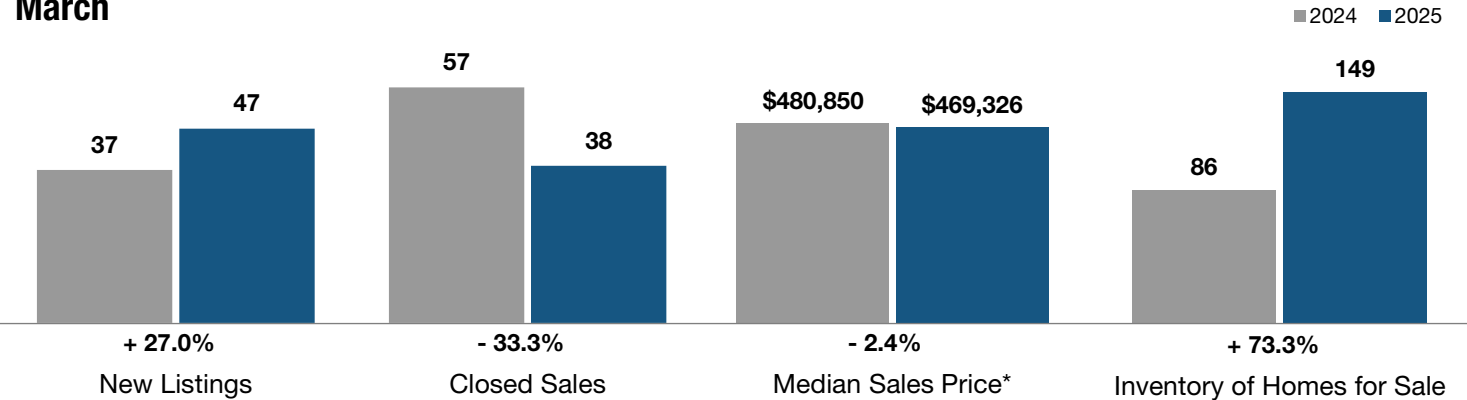


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Key Metrics	March			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	37	47	+ 27.0%	120	141	+ 17.5%
Closed Sales	57	38	- 33.3%	165	95	- 42.4%
Median Sales Price*	\$480,850	\$469,326	- 2.4%	\$480,850	\$450,774	- 6.3%
Percent of List Price Received*	104.4%	99.5%	- 4.7%	103.2%	99.5%	- 3.6%
Days on Market Until Sale	21	62	+ 195.2%	15	60	+ 300.0%
Inventory of Homes for Sale	86	149	+ 73.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

