

Local Market Update – March 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

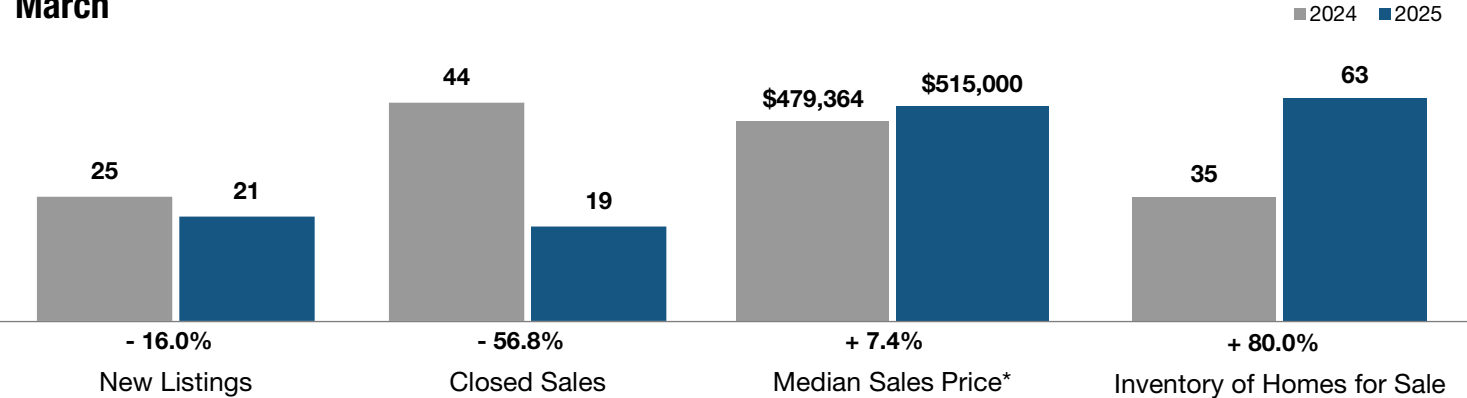


Latitude Margaritaville

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	25	21	- 16.0%	68	63	- 7.4%
Closed Sales	44	19	- 56.8%	131	47	- 64.1%
Median Sales Price*	\$479,364	\$515,000	+ 7.4%	\$497,500	\$488,135	- 1.9%
Percent of List Price Received*	106.6%	101.9%	- 4.4%	104.4%	100.8%	- 3.4%
Days on Market Until Sale	9	7	- 22.2%	9	19	+ 111.1%
Inventory of Homes for Sale	35	63	+ 80.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

