

Local Market Update – March 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®



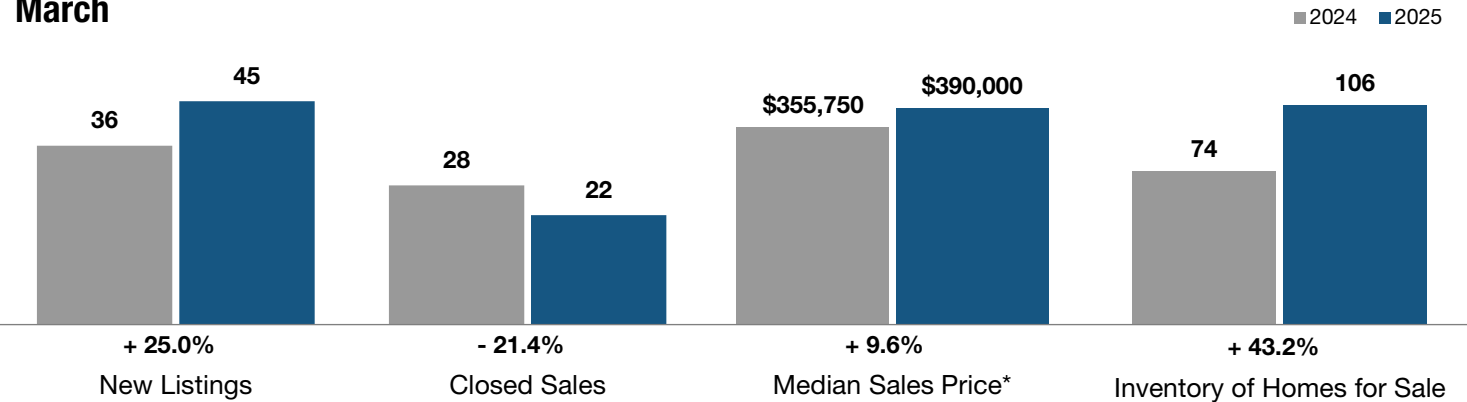
HH General

Condos / Villas Only

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	36	45	+ 25.0%	85	120	+ 41.2%
Closed Sales	28	22	- 21.4%	64	63	- 1.6%
Median Sales Price*	\$355,750	\$390,000	+ 9.6%	\$302,500	\$335,000	+ 10.7%
Percent of List Price Received*	96.9%	96.6%	- 0.3%	96.4%	96.2%	- 0.3%
Days on Market Until Sale	65	52	- 19.2%	62	61	- 0.5%
Inventory of Homes for Sale	74	106	+ 43.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

