

Local Market Update – March 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®



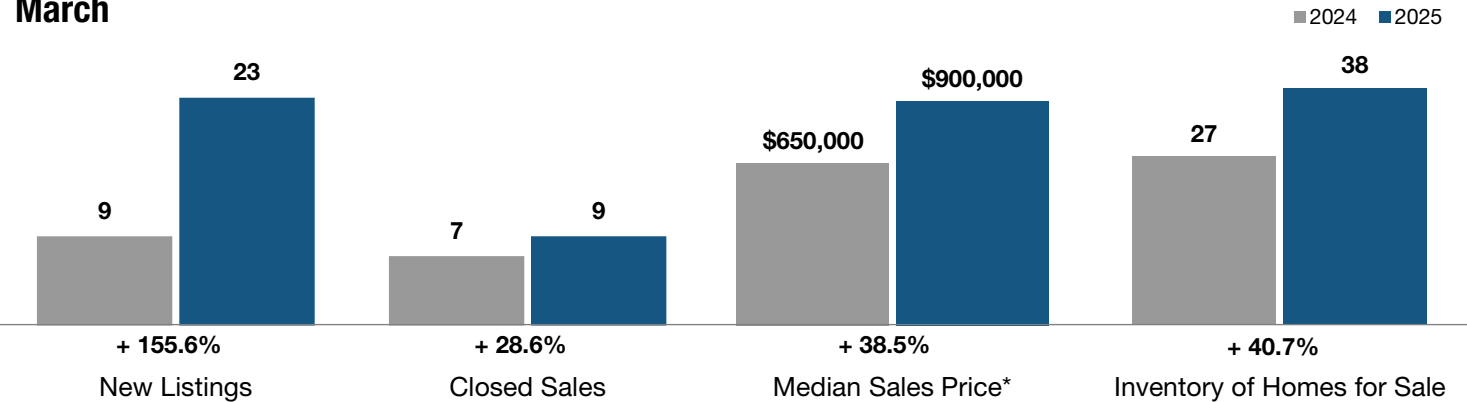
HH General

Detached Homes Only

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	9	23	+ 155.6%	24	38	+ 58.3%
Closed Sales	7	9	+ 28.6%	21	29	+ 38.1%
Median Sales Price*	\$650,000	\$900,000	+ 38.5%	\$710,000	\$692,000	- 2.5%
Percent of List Price Received*	97.6%	95.4%	- 2.3%	97.2%	97.0%	- 0.3%
Days on Market Until Sale	83	83	+ 0.0%	98	70	- 29.2%
Inventory of Homes for Sale	27	38	+ 40.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

