

Local Market Update – March 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

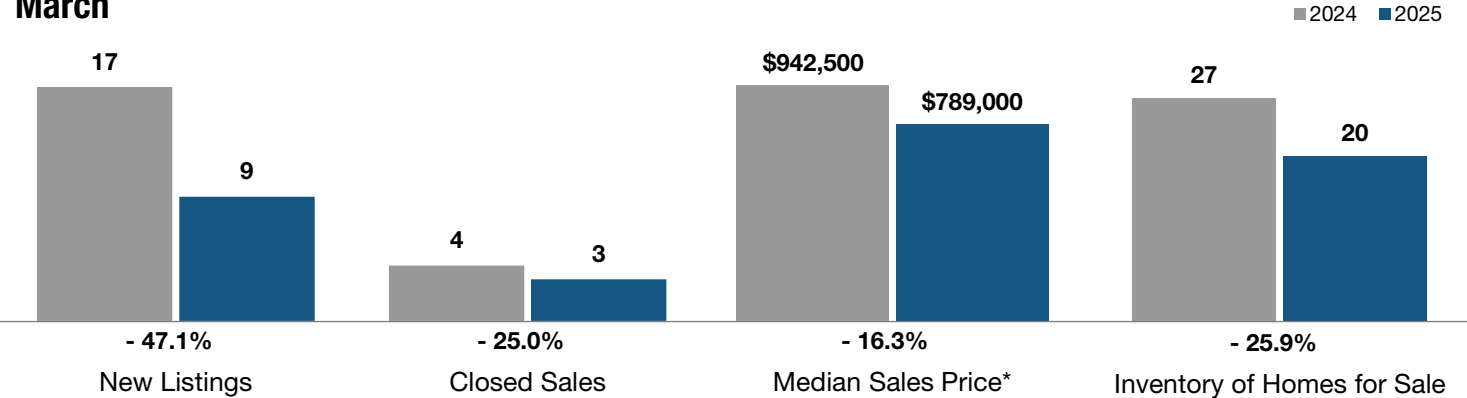


Hampton Lake

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	17	9	- 47.1%	33	31	- 6.1%
Closed Sales	4	3	- 25.0%	19	16	- 15.8%
Median Sales Price*	\$942,500	\$789,000	- 16.3%	\$840,000	\$824,000	- 1.9%
Percent of List Price Received*	96.9%	98.6%	+ 1.8%	96.3%	97.7%	+ 1.5%
Days on Market Until Sale	44	128	+ 190.9%	50	87	+ 74.0%
Inventory of Homes for Sale	27	20	- 25.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

