

Local Market Update – March 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

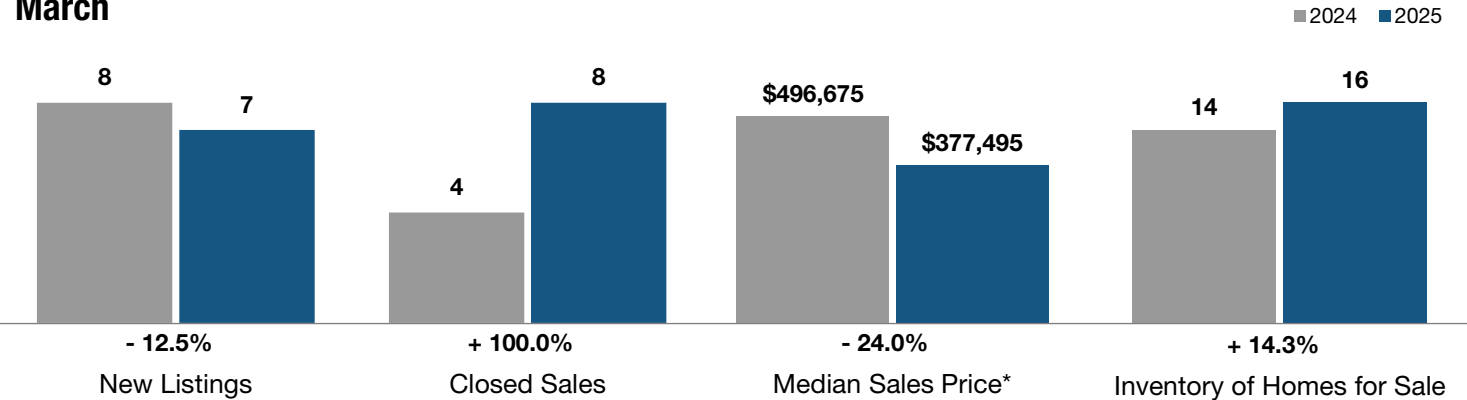


Hilton Head Lakes

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	8	7	- 12.5%	18	29	+ 61.1%
Closed Sales	4	8	+ 100.0%	6	17	+ 183.3%
Median Sales Price*	\$496,675	\$377,495	- 24.0%	\$467,925	\$375,000	- 19.9%
Percent of List Price Received*	96.4%	98.2%	+ 1.9%	97.3%	98.8%	+ 1.5%
Days on Market Until Sale	87	24	- 72.4%	72	65	- 9.7%
Inventory of Homes for Sale	14	16	+ 14.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

