

Local Market Update – March 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

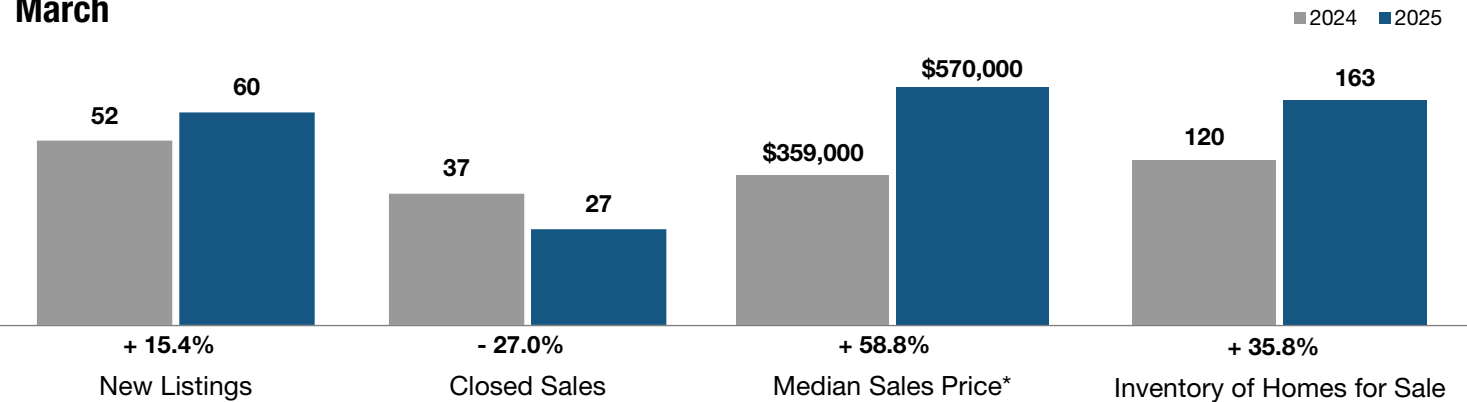


Northern Beaufort County

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	52	60	+ 15.4%	145	143	- 1.4%
Closed Sales	37	27	- 27.0%	91	69	- 24.2%
Median Sales Price*	\$359,000	\$570,000	+ 58.8%	\$405,000	\$428,750	+ 5.9%
Percent of List Price Received*	96.9%	98.6%	+ 1.8%	96.9%	97.4%	+ 0.5%
Days on Market Until Sale	40	105	+ 162.5%	52	80	+ 53.8%
Inventory of Homes for Sale	120	163	+ 35.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

