

Local Market Update – March 2025

A Research Tool Provided by RESides, Inc. and the
Hilton Head Area Association of REALTORS®



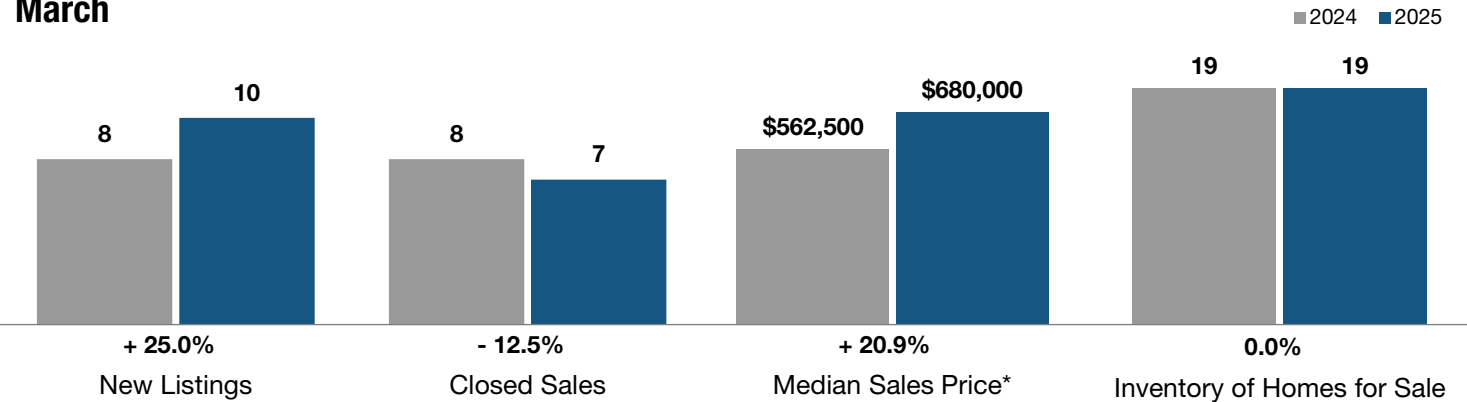
Shipyard

Condos / Villas Only

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	8	10	+ 25.0%	25	19	- 24.0%
Closed Sales	8	7	- 12.5%	19	16	- 15.8%
Median Sales Price*	\$562,500	\$680,000	+ 20.9%	\$627,500	\$652,500	+ 4.0%
Percent of List Price Received*	96.8%	96.4%	- 0.4%	96.1%	97.0%	+ 0.9%
Days on Market Until Sale	78	101	+ 30.0%	70	91	+ 29.4%
Inventory of Homes for Sale	19	19	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

